# UNIVERSITY OF PIRAEUS



# DERARTMENT OF MARITIME STUDIES MSc. IN SHIPPING MANAGEMENT

# "THE HUMAN FACTOR AND TEAM PSYCHOMETRICS"

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#### Dissertation

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#### LIST OF ABBREVIATIONS

**CCAT** Criteria Cognitive Aptitude Test

**CLT** Cognitive Load Theory

**CRM** Crew Resource Management

**ECI** Emotional Competence Inventory

**EI** Emotional Intelligence

**EI** Emotional Intelligence

**EIQ** Emotional Intelligence Questionnaire

**EQ-i** Emotional Quotient Inventory

**FFM** Five Factor Model

**GAD-7** Generalized Anxiety Disorder

**GIA** General Intelligence Assessment

**HBRI** Hogan Business Reasoning Inventory

**HCI** Human-Computer Interaction

**HCI** Human-Computer Interaction

**HFES** Human Factors and Ergonomics Society

**HP** Human Performance

**IEA** International Ergonomics Association

**IQ** Intelligence Quotient

**IRT** Item Response Theory

**MBTI** Myers-Briggs Type Indicator

MEIS Multifactor Emotional Intelligence Scale

**MSCEIT** Mayer–Salovey–Caruso Emotional Intelligence Test

**OCEAN** Openness, Conscientiousness, Extraversion, Agreeableness and Neuroticism

PI Predictive Index Cognitive Assessment

**RCAT** Revelian Cognitive Ability Tests

**REIS** Rotterdam Emotional Intelligence Scale

**SIOP** Society for Industrial and Organizational Psychology

**SIT** Social Identity Theory

SRK Model Skill, Rule, Knowledge-Based Behavior Model

**SSRI** Schutte Self-Report Emotional Intelligence

**TCSD** Task-Centered System Design

**TEIQue** Trait Emotional Intelligence Questionnaire

**TMMS** Trait Meta-Mood measure

**TMS** Team Management System

**WAIS** Wechsler Adult Intelligence Scale

WMS Wechsler Memory Scale

**WPT** Wonderlic Personnel Test

#### ПЕРІЛНЧН

Η παρούσα διατριβή, με τίτλο «Ο ανθρώπινος παράγοντας και η ψυχομετρία της ομάδας», διερευνά την περίπλοκη σχέση μεταξύ ανθρώπινου παράγοντα και ψυχομετρικών αξιολογήσεων στη δυναμική και την απόδοση της ομάδας. Η έρευνα χωρίζεται σε τέσσερα κύρια κεφάλαια, το καθένα από τα οποία εστιάζει σε μια ξεχωριστή πτυχή του θέματος ως εξής:

Το πρώτο κεφάλαιο προσφέρει μια ολοκληρωμένη ανασκόπηση του ανθρώπινου παράγοντα, η οποία καλύπτει τον ορισμό του, την ιστορική του εξέλιξη και βασικά στοιχεία, συμπεριλαμβανομένων των χαρακτηριστικών της προσωπικότητας, της γνωστικής ικανότητας, της συναισθηματικής νοημοσύνης και των κινήτρων. Εξετάζονται πολλαπλά πλαίσια για την κατανόηση των ανθρώπινων πτυχών, συμπεριλαμβανομένων των θεωριών αιτιότητας ατυχημάτων (θεωρία Domino του Heinrich και το μοντέλο Swiss Cheese), του μοντέλου SRK (Ικανότητα, Κανόνας, Γνώση), της θεωρίας γνωστικού φορτίου και των θεωριών διεπαφής ανθρώπουυπολογιστή (HCI). Αυτό το κεφάλαιο θέτει τις βάσεις για την κατανόηση της επίδρασης των ανθρώπινων μεταβλητών στην ατομική και ομαδική απόδοση.

Στη συνέχεια, το δεύτερο κεφάλαιο εστιάζει στη δυναμική και την απόδοση της ομάδας. Διερευνώντας θεωρίες για το σχηματισμό ομάδων, όπως τα Στάδια Ομαδικής Ανάπτυξης του Tuckman και τη Θεωρία Κοινωνικής Ταυτότητας, αναλύει πώς τα μεμονωμένα χαρακτηριστικά, όπως οι διαφορές στην προσωπικότητα, τις γνωστικές ικανότητες και τη συναισθηματική νοημοσύνη, επηρεάζουν τη δυναμική της ομάδας. Πιο συγκεκριμένα, δίνοντας έμφαση στην επίδραση των ανθρώπινων παραγόντων στην ηγεσία, την επικοινωνία, την εμπιστοσύνη, τη συνεργασία και την επίλυση συγκρούσεων, εξετάζει την κρίσιμη σημασία των ανθρώπινων παραγόντων για την αποτελεσματική απόδοση και τη συνολική επιτυχία της ομάδας.

Το τρίτο κεφάλαιο παρέχει μια εισαγωγή στην ψυχομετρία, συμπεριλαμβανομένου ενός ορισμού του όρου καθώς και μιας συζήτησης των εφαρμογών της σε διάφορους τομείς, συμπεριλαμβανομένης της κλινικής ψυχολογίας, της εκπαίδευσης και των ανθρώπινων πόρων. Στο πλαίσιο αυτού του κεφαλαίου, συζητούνται διάφορες μορφές ψυχομετρικών αξιολογήσεων, όπως τα τεστ προσωπικότητας, γνωστικών ικανοτήτων και συναισθηματικής νοημοσύνης, με ιδιαίτερη έμφαση στη συνάφεια αυτών των αξιολογήσεων με τη συλλογική δυναμική. Όταν πρόκειται για τον προσδιορισμό της συμβατότητας και της απόδοσης μιας ομάδας, πολλά όργανα, όπως το Big Five Personality Test, ο Myers-Briggs Type Indicator και το Team Roles Test του Belbin,

αξιολογούνται για να διαπιστωθεί πόσο επιτυχημένα είναι.

Συνεχίζοντας στο Κεφάλαιο 4, εξετάζεται η σημασία των ψυχομετρικών αξιολογήσεων στη συγκρότηση ομάδας και στη βελτίωση της απόδοσης. Διερευνώνται διάφορες μέθοδοι για την ενίσχυση της αποτελεσματικότητας μιας ομάδας, οι οποίες περιλαμβάνουν σαφή επικοινωνία, οριοθέτηση ρόλων, υποστήριξη και διατήρηση μιας υγιούς ισορροπίας μεταξύ επαγγελματικής και προσωπικής ζωής. Το κεφάλαιο συζητά επίσης τις προκλήσεις και τους περιορισμούς που σχετίζονται με τις ψυχομετρικές δοκιμασίες στο πλαίσιο της δυναμικής της ομάδας, προσφέροντας μια ισορροπημένη προοπτική για τα πιθανά πλεονεκτήματα και μειονεκτήματα αυτού του οργάνου.

Τέλος, το Κεφάλαιο 5 παρέχει μια επισκόπηση της μορφής και της λογικής πίσω από ένα ερωτηματολόγιο που χρησιμοποιείται για την αξιολόγηση διαφορετικών συνιστωσών του ανθρώπινου παράγοντα. Ο σκοπός του ερωτηματολογίου είναι να συλλέξει πληροφορίες για τα ατομικά χαρακτηριστικά, τη δυναμική της ομάδας και απόψεις για την απόδοση, προκειμένου να κατανοηθεί πώς αυτές οι πτυχές επηρεάζουν τη συνολική αποτελεσματικότητα της ομάδας.

**ΛΕΞΕΙΣ ΚΛΕΙΔΙΑ**: ανθρώπινος παράγοντας, ψυχομετρία, ψυχομετρικό τεστ, ψυχομετρική αξιολόγηση, δυναμική ομάδας, απόδοση ομάδας, σχηματισμός ομάδας, ατομικές διαφορές, χαρακτηριστικά προσωπικότητας, γνωστική ικανότητα, συναισθηματική νοημοσύνη, κίνητρο, ηγεσία, εμπιστοσύνη, συνεργασία, επίλυση συγκρούσεων, τεστ προσωπικότητας, γνωστικές ικανότητες τεστ, τεστ συναισθηματικής νοημοσύνης, απογραφές ρόλων ομάδας.

#### **ABSTRACT**

The present thesis, with the title "The Human Factor and Team Psychometrics", explores the intricate relationship between human factors and psychometric assessments in team dynamics and performance. The research is divided into four main chapters, each focusing on a distinct facet of the subject matter as follows:

The first chapter offers a comprehensive review of the human factor, which covers its definition, historical development and key components, including personality traits, cognitive

ability, emotional intelligence and motivation. Multiple frameworks for comprehending human aspects are examined, including accident causation theories (Heinrich's Domino Theory and the Swiss Cheese Model), the SRK (Skill, Rule, Knowledge) model, cognitive load theory, and theories of human-computer interface (HCI). This chapter lays the groundwork for understanding the impact of human variables on individual and team performance.

Thereafter, the second chapter focuses on team dynamics and performance. By investigating theories about the formation of teams, such as Tuckman's Stages of Group Development and Social Identity Theory, it analyzes how individual traits, such as differences in personality, cognitive ability and emotional intelligence, impact on team dynamics. More particularly, by emphasizing the impact of human factors in leadership, communication, trust, cooperation, and conflict resolution, it examines the critical importance of human factors for effective performance and overall team success.

The third chapter provides an introduction to psychometrics, including a definition of the term as well as a discussion of its applications across several sectors, including clinical psychology, education, and human resources. Within the scope of this chapter, several forms of psychometric evaluations, such as personality, cognitive ability, and emotional intelligence tests, are discussed, with a particular emphasis placed on the relevance of these exams to collective dynamics. When it comes to determining the compatibility and performance of a team, many instruments, such the Big Five Personality Test, the Myers-Briggs Type Indicator, and Belbin's Team Roles Test, are evaluated to see how successful they are.

Continuing in the Chapter 4, the importance of psychometric assessments in team building and performance improvement is examined. Several methods for enhancing the effectiveness of a team are investigated, which include clear communication, role delineation, support and maintaining a healthy work-life balance. The chapter also discusses the challenges and limitations that are associated with psychometric testing in the context of team dynamics, offering a balanced perspective on the possible advantages and disadvantages of this instrument.

Lastly, Chapter 5 provides an overview of the form and logic behind a questionnaire that is used to evaluate different components of the human factor. The purpose of the questionnaire is to collect information on individual characteristics, the dynamics of the team, and views on the performance of the team, with the intention of gaining an understanding of how these aspects impact the overall effectiveness of the team.

**KEYWORDS**: human factor, psychometrics, psychometric testing, psychometric assessment, team dynamics, team performance, team formation, individual differences, personality traits, cognitive ability, emotional intelligence, motivation, leadership, trust, collaboration, conflict resolutions, personality test, cognitive ability tests, emotional intelligence tests, team role inventories.

#### INTRODUCTION

In today's working environments, teams are fundamental for organizational success, since complex projects frequently require collaborative contributions from individuals with diverse skills, experiences and viewpoints. Nonetheless, apart from technical competencies, the efficacy of any team is profoundly affected by human factors—those unique psychological characteristics, behaviors and interpersonal dynamics that influence how team members interact and collaborate.

The human factor includes a variety of characteristics, such as motivation, leadership inclinations, communication styles and approaches to problem-solving. Rather than existing in isolation, these characteristics interact with one another, often in ways that are not anticipated. Diverse cognitive styles, for instance, may be a source of inspiration for creative efforts, while at the same time, if they aren't managed properly, they can result in misunderstandings. Likewise, at the team level, its interpersonal dynamics, that is, how team members deal with conflict or cooperate when they are under pressure, is crucial in determining a team's success or failure.

In order to analyze the impact of human factors within the context of a team environment, team psychometrics is a methodological approach, commonly accepted. Traditionally, psychometrics has been used to measure traits, such as personality, cognitive ability and emotional intelligence, at the individual level. However, as teams have become more central to organizational functions, the need to apply these tools in a team context has grown. Team psychometrics allows for the systematic assessment of the traits of each team member, by using psychological assessment instruments such as personality inventories, emotional intelligence scales and role-based assessments. These evaluations help identify team strengths and potential areas of conflict, enabling more effective collaboration and better team outcomes.

The purpose of this thesis is to investigate the confluence of the human factor and team psychometrics, focusing on the ways in which psychological evaluations might be used to enhance the performance of teams. By investigating how individual traits influence team dynamics, this study aims to contribute to a deeper understanding of teamwork in modern organizations and provide actionable insights for enhancing team effectiveness.

#### **CHAPTER 1: HUMAN FACTOR**

#### 1.1 GENERAL OVERVIEW

#### 1.1.1 DEFINITION OF THE HUMAN FACTOR

The human factor, often known as ergonomics, is defined as "a science at the intersection of psychology and engineering", which promotes the inclusion of a variety of human work-related factors in a systems approach. (Rutherford, 2022) These factors include the interactions between individuals and other components of the system, such as the equipment, technology, procedures and assignments necessary to complete the task. It is a method that considers workplace cognitive, physical and organizational components along with human skills and constraints. (IEA, 2021) Instead of forcing people to adjust to poorly designed work spaces, processes, activities and equipment, it makes use of this understanding of human performance under various conditions to build them with ease of use and interaction in mind. Therefore, to create a safer, more efficient workplace, human factors seek to enhance the fit between people and their environment. The first attempt will be to match the work system to the individual, and then, if the first approach is not feasible, the second attempt will aim to match the individual to the job (either by training or selection). (Rutherford, 2022)

According to the International Ergonomics Association (IEA), human factors should strive for two interconnected goals:

- 1. Enhance system performance, such as safety, efficiency and productivity.
- 2. Maximize human well-being, in terms of experience, satisfaction, health and safety.

Enhancing system performance can lead to better outcomes for human health. Optimizing well-being will also have a favorable impact on the performance of the system as a whole. (IEA, 2021)

#### 1.1.2 HISTORICAL CONTEXT AND EVOLUTION

Human performance (HP) has its origins in the 19th century. During the Industrial Revolution, the rise of factories and advanced technology underscored the necessity of creating work environments that were commensurate with human capacities and limits. The goals were to increase output while lowering worker weariness and accidents. (Neumann *et al.*, 2021) Known as the "father of scientific management", Frederick W. Taylor, a mechanical engineer, changed the way employees at

Bethlehem Steel carried out their duties by offering them specialized equipment. The daily output tripled as a result of these user-centered designs. Using statistical analysis and data collecting, he also made adjustments to work-rest schedules, human factors training and selection. (Hsieh, 2019)

In the early 1900s, Taylor's techniques were extended by engineers Frank and Lillian Gilbreth, who developed the "time and motion study". They sought to increase efficiency by removing pointless operations and steps. The Gilbreths' method allowed bricklayers to enhance their production from 120 to 350 bricks per hour by cutting down on the number of motions required in bricklaying from 18 to 4.5. (Meister, 2018) Nevertheless, Russian academics Vladimir Nikolayevich Myasishchev and Vladimir Bekhterev, who considered the worker's wellbeing a priority, spoke out against Taylorism at the First Conference on Scientific Organization of Labor in 1921. According to Bekhterev, the best way to solve the labor problem is not through Taylorism itself, but by setting up the work process in a way that maximizes productivity while minimizing health risks, and ensuring the overall well-being and personal growth of workers. Myasishchev also rejected Frederick Taylor's suggestion to turn man into a machine. ('Ergonomics', 2024)

Human factors theory has evolved significantly as a result of the world wars, due to the fact that the military required advances in ergonomics and human factors. Before World War I trial and error was the only method used to assess the compatibility of man and machine. Acceptance depended on how well the man interacted with the machine. With the outbreak of the First World War came the need for rapid ways of selecting and training capable pilots, as the newly developed airplane was then used in combat. Consequently, the complexity of military equipment, including aircraft and submarines, required a deeper understanding of human capabilities and limitations in order to improve performance and reduce accidents. Thus, aeromedical research and the development of aviation psychology emerged, with the result that the initial serious efforts to select and train aircrew, previously superficial, were motivated by concerns about how best to manage individual deficiencies. (Meister, 2018) (Shaver, 2015) By the end of World War I, advances in aircraft design had been made to overcome human constraints. The definition of ergonomics, which is currently recognized as "the design of products (equipment) to optimize them for human use", may be traced back to these early beginnings. (Meister, 2018)

The next significant advancement in human factors was made as a result of the outbreak of World War II and the demands it inevitably raised. The aviation industry experienced rapid advancements in technology, enabling aircraft to reach altitudes above 30,000 feet and airspeeds four times quicker than in World War I. Pilots struggled to adjust to controls and displays that were

considerably more complicated than anything they had ever used, which contributed to an increase in aviation accidents. (Global Safety Trainers, 2020) The adoption of the Taylorist idea according to which people were matched to existing jobs was out of the question. On the contrary, it was now important for equipment designers to recognize human limitations and take advantage of human abilities, such as the machine operator's ability to make decisions, focus, and efficiently coordinate hand and eye movements, which became critical factors to the job's success or failure. In light of these issues, the field of human factors developed a systematic process for choosing pilots, which later became the basis for psychometric testing and is still used by various modern corporations to measure cognitive talents and personality qualities. During this time, the first human factors research institutions were founded. (Global Safety Trainers, 2020)

After the war, human factors research shifted from military to civilian applications, including the aerospace, construction and IT sectors, and professional associations such as the Human Factors and Ergonomics Society (HFES) were established, giving a more formal character to term. More specifically, the HFES was founded in 1957 to serve as the primary professional society for ergonomics and human factors professionals in the United States, with approximately 90 people attending the first annual meeting. The name was changed to the Human Factors and Ergonomics Society in 1992. Today, the society has over 4500 members, many of whom are involved in one or more of the 23 technical divisions, local and student chapters, as well as the Annual Meetings and Health Care Symposiums. (Shaver, 2015)

The period between World War II and the beginning of the 1970s is often referred to as the "Technical Era" because there was a greater emphasis on improving technological aspects than on human factors in terms of safety. The Human Factors era began in the 1970s and 1980s when considerable efforts were made to reduce errors and develop the first iterations of human factors training. Regardless of these initiatives, the majority of accidents were still attributed to the human factor. It was not until the early 1990s that it was realized that human error does not depend solely on the individual but is influenced by a variety of factors, including social, functional, organizational and individual aspects. As the Organizational Era progressed by the middle of the 1990s, safety was viewed from a systems viewpoint, and the idea of an organizational accident was especially welcomed. (Global Safety Trainers, 2020)

The dawn of the Information Age, in the mid-20th century, defined by the rise of computers and digital technology in general, presented new problems and opportunities to human agents. Now human-computer interaction (HCI) has become the main focus, with an emphasis on creating user-

friendly interfaces, and human factors have been incorporated by an increasing number of companies and industries into product design as a result of the growing market and competition between electronic and consumer goods. ('Ergonomics', 2024)

#### 1.2 COMPONENTS OF THE HUMAN FACTOR

#### 1.2.1 PERSONALITY TRAITS

A person can be identified by a variety of characteristics, including personality traits. Several studies have found that personality qualities influence an individual's behavior and performance. A typical example is how an individual's ability to manage stress affects their level of performance positively or negatively. Consequently, since psychology and human behavior are linked, personality traits play a central role in shaping how individuals interact with the world. (Fantozzi *et al.*, 2024)

A psychological model known as the "Five-Factor personality model" divides a person's personality into five traits: neuroticism, agreeableness, conscientiousness, extraversion and openness to new experiences. (Fantozzi *et al.*, 2024) Each trait influences how people perceive their environment, make decisions and interact with others, and explains why individuals behave differently in similar situations. Extraverted people, for example, are more likely to seek social connection and derive energy from external sources, while introverts prefer solitary pursuits. Additionally, conscientious people tend to behave in reliable ways, which can be helpful in situations that require patience and close attention to detail. On the contrary, a person characterized by a high degree of neuroticism can face emotional instability and increased reactions to stress, a fact that limits his ability to deal with difficult situations. (Looti, 2022) (Curşeu *et al.*, 2019)

#### 1.2.2 COGNITIVE ABILITIES

Cognitive abilities as a human factor component refer to the mental processes that influence how individuals perceive, comprehend, and interact with systems and environment. These skills include perception, attention, memory, decision-making, problem-solving, learning and situational awareness. In human factors engineering, cognitive abilities are crucial in developing systems, tasks, tools and settings that correspond with human mental limitations and strengths, making activities more doable, minimizing errors, and increasing safety and well-being. Effective design considers cognitive load, multitasking limitations and decision assistance, aiming to improve user experience, performance and safety in industries like as aviation, healthcare and industrial processes

where human interaction with technology is vital. (Eysenck and Keane, 2020) (Haapakangas, Hongisto and Liebl, 2020)

Perception, as a cognitive ability, determines how people understand and react to sensory data from their environment. It includes all sensory inputs, like auditory, tactile, and visual, that individuals use to comprehend and engage with their surroundings, settings and systems. (Shi, 2021) In human factors design it is vital to ensure that user's perception of information is accurate and efficient in order to maximize safety, usability and performance. However, because a user's capacity to comprehend crucial information, such as color contrast or text readability, is influenced by a variety of elements, designers effectively address perceptual limits, such as lower eye acuity in low-light conditions or difficulty hearing in noisy environments. Once engineers understand the characteristics of human perception, they can create more accessible and user-friendly systems which can significantly reduce human error while enhancing productivity and safety. Alarms with different sounds or interfaces with a clear visual hierarchy are two examples of tools that can help users focus on the most significant information. (Soma Technologies, 2023) (Aviation Maintenance Handbook Addendum - Human Factors, 2017)

Perception depends on attention, or the ability to focus on certain tasks or information while screening out distractions. The relationship between perception and attention emphasizes the dynamic nature of cognitive processes. Instead of being a passive result of sensory input, perception is actively shaped by the focus of one's attention. Fortunately, the selective nature of people's attention can lead them to focus on specific stimuli while excluding irrelevant data. However, there are two sharp examples of a perception-centered approach: involuntary blindness and change blindness. An individual can develop involuntary blindness if his attention is diverted and he fails to notice unexpected stimuli in his visual field. Conversely, change blindness refers to people's inability to perceive changes in a scene when those changes are subtle or not obvious. (University of Illinois, 2024) (Soma Technologies, 2023)

Memory is the cognitive process by which individuals store and retrieve knowledge over time so that they navigate effectively in their environment. This attribute is crucial, especially in tasks that require the retrieval of knowledge or adherence to prescribed procedures. The three main types of memory are short-term, long-term and sensory, each of which has a distinct role in the process of storing and managing information. More specifically, sensory memory is the involuntary process by which sensory data are kept temporarily in short-term memory, in their original form, contributing to the ability to understand an environment. While short-term memory refers to the

ability to recall facts from a more recent time frame, long-term memory refers to the ability to recall experiences from a more distant past. Long-term memory includes two types: implicit memory and explicit memory. Explicit memory is the intentional and conscious recall of knowledge, like remembering the name of a childhood friend. Implicit memory, on the other hand, refers to knowledge that is recovered unintentionally and subconsciously, for example when riding a bike without thinking about each move. The process of moving data from short-term memory to a more permanent state which it may be recovered later, is known as consolidation. As a consequence, short-term memory is essential for processing numerous pieces of information simultaneously, whereas long-term memory facilitates learning and expertise development. (Soma Technologies, 2023) (Eysenck and Keane, 2020) (Soma Technologies, 2023) (Eysenck and Keane, 2020)

Decision-making, problem-solving, learning, and situational awareness are also important cognitive processes that are vital in high-pressure situations where quick, correct decisions are required. Inadequate knowledge, poor design, or cognitive overload can all hinder decision-making and provide less-than-ideal results. (Soma Technologies, 2023) Situational awareness is the ability to perceive, interpret, and project future states of the environment, which is improved by effective system design and training, and results in increased safety and overall performance in complex, dynamic contexts. Thus, individuals who maintain situational awareness are better able to react quickly in high-pressure situations and predict potential risks. Last but not least, learning as a cognitive function refers to providing environments that promote continuous learning and skill development and allow individuals to gradually adapt and improve their performance. (Hasanain, 2024)

#### 1.2.3 EMOTIONAL INTELLIGENCE

Famous psychologist Daniel Goleman defines the following four characteristics as the main components of emotional intelligence (EI): self-management (the ability to constructively control one's own internal state and impulses), self-management (the ability to control internal state and impulses constructively), empathy and social awareness (the ability to recognize and comprehend the needs, feelings and concerns of others) and relationship management (the ability to effectively elicit desirable responses in others for the benefit of the organization). (Dubey, Bishnoi and Rai, 2018) Therefore, since EI includes both cognitive and emotional states and refers to the ability to recognize, manage and analyze emotions, integrating EI into human factors emphasizes the psychological and emotional aspects of human interaction with systems and other people. (Longo

et al., 2022)

Emotional intelligence contributes to the goals of human factors by enhancing the understanding of human behavior through the interpretation of non-verbal cues, tone and emotional expressions, resulting to improving teamwork and avoiding misunderstandings

Individuals with high EI manage stress and emotions effectively, resulting in superior decision-making under duress, which is especially important in contexts like air traffic control and emergency response, where emotional management has an impact on safety. Teams with high EI are more adaptive and effective at solving problems collectively, as leaders may inspire, motivate and support members by fostering trust, lowering conflict, and improving collaboration. This is achieved when leaders identify their team members' emotional states and foster conditions that decrease fatigue while increasing productivity. In addition, emotional modulation can help in reduce human errors caused by stress, frustration or exhaustion, as individuals with high emotional intelligence are better able to remain focused and to preserve cognitive clarity when confronted with challenging situations. (Beling and Wild, 2024) (Dubey, Bishnoi and Rai, 2018)

With the growing complexity of technology and work settings, it is crucial to skillfully combine technical abilities with emotional awareness in order to maximize human elements and guarantee safety, productivity, and well-being. By incorporating Emotional Intelligence (EI) into human factors, stress management and mental well-being are enhanced, ultimately leading to improved safety and performance across several sectors such as aviation and healthcare. (Beling and Wild, 2024) Within demanding and high-stakes professional environments such as the military and defense, emotional intelligence (EI) improves the ability to make decisions, handle stress, and collaborate effectively, which are crucial for accomplishing missions and maintaining safety. (Dubey, Bishnoi and Rai, 2018) Additionally, emotional intelligence is essential in healthcare settings for providing patient care, fostering teamwork, and facilitating effective communication among healthcare practitioners. At the same time, it reduces burnout, improves patient outcomes, and increases the work capacity of healthcare staff. (Sánchez Mora *et al.*, 2024) Moreover, in the field of human-computer interaction (HCI), the identification of the emotional states of users may result in improved design choices, which may include minimizing irritation in user interfaces or developing systems that actively address the user's emotional requirements. (Jeon, 2017)

#### 1.2.4 MOTIVATION AND ENGAGEMENT

Motivation refers to the internal and external factors that encourage individuals to take action or

engage in certain behaviors. At the level of human factors, motivation is significant because it influences how employees approach employment possibilities, solve problems, and adjust to new technologies or systems. Motivation is categorized into intrinsic and extrinsic. Intrinsic motivation occurs when individuals are motivated by internal incentives like satisfaction, curiosity, or the desire to master a task. Human factors designers strive to construct systems that deliver satisfaction or a sense of success in order to boost intrinsic motivation. On the other hand, extrinsic motivation is dependent on influence from the outside world, such as the desire to avoid a penalty or the desire to get rewards. Extrinsic workplace incentives, for example, bonuses and performance appraisals, can influence how employees interact with tasks or systems. (Matt Tenney, 2024) (Szalma, 2014)

The psychological state of being involved and dedicated to a task is referred to as engagement. Engagement, which is divided into cognitive, affective and behavioral engagement, it is closely related to motivation, while it is also a good predictor of both performance and satisfaction. Cognitive engagement refers to the mental effort required by users to understand and use technologies. It is increased by intuitively built technologies that correspond to the user's mental model. On the contrary, affective engagement in a system or task reflects user attitudes and is feasible to foster positive emotional engagement with systems that are not frustrating, visually appealing, and simple to use. Furthermore, a user's activities or behaviors when using a system or performing a task are associated with behavioral engagement. For instance, users will demonstrate behavioral commitment if they use a system that they find simple, useful and enjoyable, in a regular basis. (Hollingshead, Williamson and Carnahan, 2018) (Kelders, van Zyl and Ludden, 2020)

Both employee engagement and motivation are crucial workplace factors that ensure workforce happiness, productivity, and alignment with corporate goals. Technical experts specializing in human factors may explore the modification of workstations, procedures, or equipment to improve employee engagement and motivation. For instance, activities that are characterized by boredom or excessive repetition may reduce involvement. The use of human factors has the potential to augment motivation and engagement by providing a wide array of jobs and facilitating the ability of workers to transition between positions. Moreover, the implementation of ergonomic and properly designed work contexts has the capacity to mitigate both cognitive and physical stress, so facilitating prolonged periods of employee focus and engagement. The use of strategies such as the provision of flexible work hours and mobile workstations can augment employee engagement and motivation by affording them increased autonomy in their work processes. Success in human-technology interaction, encompassing computer systems, interfaces,

and automated tools, relies heavily on the attainment and maintenance of user motivation and engagement. The provision of personalized experiences allows users to sustain increased levels of involvement with technology that adjust to their preferences and behaviors. Furthermore, the implementation of user-friendly solutions that minimize unnecessary complexity and provide clear instructions helps to maintain participant engagement by avoiding complaints or misunderstandings. (Taris, 2023)

#### 1.3 KEY FRAMEWORKS FOR UNDERSTANDING HUMAN FACTORS

Numerous fields, including psychology, sociology, engineering, biomechanics, industrial design, physiology, anthropometry, interaction design, visual design, user experience and user interface design are combined to form the human factor. Human factors research studies the link between human behavior, motivation, and performance and produces data related to previously specified aims by utilizing techniques and methodologies from these and other knowledge areas. ('Ergonomics', 2024) Particular emphasis is given to the workplace or other systems where people interact with technology in order to understand how to create work environments, procedures, and structures that enhance satisfaction, safety, and productivity. (Hasanain, 2024) Following is an overview of some basic human factors theories.

#### 1.3.1 ACCIDENT CAUSATION THEORIES

Accident causation theories focus on understanding how human errors lead to accidents and unsafe environments. To determine why accidents happen, these theories examine factors like cognitive overload, decision-making and human-machine interaction, as they aim to minimize errors and increase safety in a variety of industries, especially high-risk sectors such as aviation, healthcare and manufacturing, by examining how physical, psychological and environmental factors influence human behavior. Some of the prominent theories are considered to be Heinrich's Domino Theory, Reason's Swiss Cheese Model and Human Error Theory. Each of these theories provides frameworks for analyzing accidents and developing preventive measures to lessen risks and improve safety results. (Fu *et al.*, 2019)

#### 1.3.1.1 HEINRICH'S DOMINO THEORY

In 1931, engineer Herbert William Heinrich proposed the Domino Theory, which was based on

records of thousands of accidents that occurred in the workplace. Following the completion of this analysis, he found that 88% of accidents were due to unsafe worker behavior, 10% were caused by hazardous conditions, and 2% were caused by acts of God, such as natural disasters. According to Heinrich's interpretation, an accident is an unexpected and uncontrollable incident in which the action or reaction of an object, substance, person, or radiation causes bodily injury or the risk of such injury. He claimed that accidents are the result of a series of circumstances, similar to a line of dominoes falling, with the following order: social environment, fault of the person, unsafe acts/conditions, accident and injury (Figure 1). If one domino is eliminated (for example, by preventing risky behavior), the accident chain is interrupted and further events can be avoided. (Hosseinian and Torghabeh, 2012)

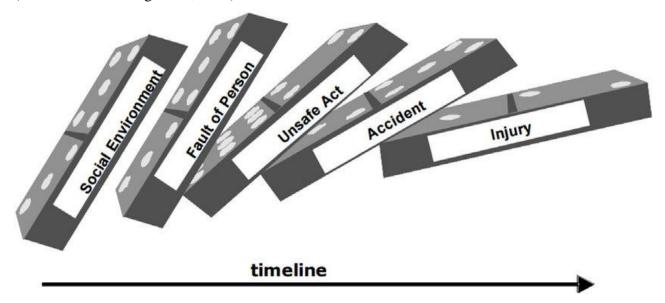


Figure 1: Heinrich's domino theory. (Fu et al., 2019)

Heinrich's research into accident causation theory focuses on two key components: people, who are the primary causes of accidents, and management, which is in charge of preventing accidents (by power and authority). Much future study on the accident causation model, with a focus on management's role in accident prevention, was based on Heinrich's domino theory, even though it was blamed for simplifying human behavior control in accidents. These studies called the Management Model or Domino's Updated Model, suggest that accidents are caused by the management system. (Hosseinian and Torghabeh, 2012)

#### 1.3.1.2 THE 'SWISS CHEESE' MODEL

The Swiss Cheese Model was introduced by British psychologist James Reason in the 1990s as a

linear accident causation model. Nowadays, the theory is widely used as it underlines that accidents are the result of numerous layers of protection failures. (Hosseinian and Torghabeh, 2012)

The model works as follows: in order to prevent accidents or errors, every organization or system has many layers of protection. Each layer is depicted as a piece of Swiss cheese. These layers include safety measures, legislation, employee training, equipment inspections, and so forth. Each slice of cheese contains holes (as in Swiss cheese), which reflect vulnerabilities, defects, or human errors. Design defects, administrative failings, human error, or external reasons can all cause these holes. Accidents occur when the holes in numerous slices line up exactly (Figure 2). This indicates that vulnerabilities in different layers coincide, allowing a potential hazard to flow through all defenses, resulting in an event. The purpose of risk management is to discover and limit gaps in layers, or to prevent holes from aligning. The organizations may prevent accidents with implementing additional defenses or by improving the existing ones. (Hosseinian and Torghabeh, 2012) (Sikora, 2015)

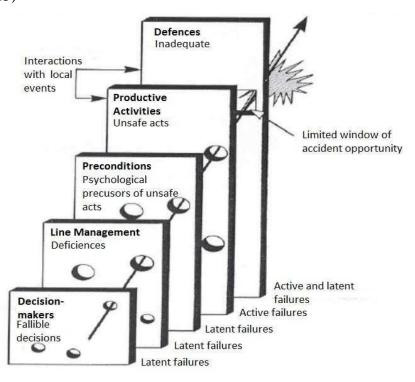


Figure 2: Reason's "Swiss Cheese" Model. (Sikora, 2015)

#### 1.3.2 SKILL, RULE, KNOWLEDGE-BASED BEHAVIOR (SRK) MODEL

Jens Rasmussen developed the Skill, Rule, and Knowledge-Based Behavior (SRK) Model in 1983 to examine human decision-making in complex systems, particularly safety-critical contexts such

as nuclear power plants, airlines and industrial control systems. This approach helps determine the kinds of errors that are likely to happen in various operational scenarios or in various parts of the same activity where the person may be required to process different kinds of information. (He and Söffker, 2023)

The model classifies human behavior into three types: skill-based, rule-based and knowledge-based. These hierarchical levels describe the mental processes involved in handling activities based on familiarity, rules and problem-solving (Figure 3).

- 1. Skill-based behavior: This level requires little mental effort. Individuals who are exceedingly comfortable with a work or environment tend to operate automatically and without deliberate thinking. There are two types of skills: cognitive (such as an operator who uses control without thinking about it) and bodily (such as walking).
- 2. Rule-based behavior: This level requires the application of specific deliberate decision-making skills, which require intellectual resources. The individual makes decisions based on the current regulations, while at the same time he can create his own rules based on his own experiences.
- 3. Knowledge-based behavior: It is the highest level of cognitive functioning, requiring a person to use analytical reasoning and problem-solving skills in unfamiliar situations. There are no established guidelines or procedures for dealing with the problem, so the individual must assess the situation, gather evidence, and come up with a solution. (He and Söffker, 2023)

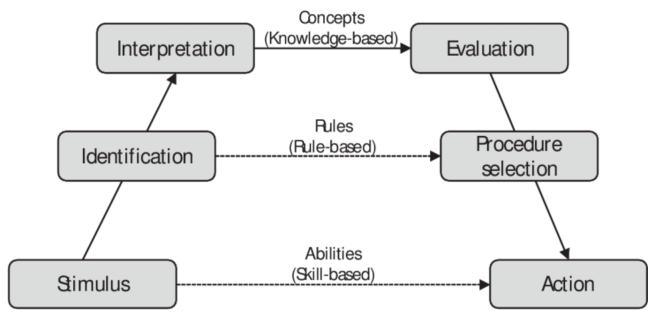


Figure 3: Rasmussen's SKR model. (Di Pasquale et al., 2013)

#### 1.3.3 THE HUMAN INFORMATION PROCESSING MODEL

The Human Information Processing Model uses a computer analogy to explain how people acquire, evaluate, and store information to solve problems. Additionally, it offers insights on improving learning and cognitive performance. (Kantowitz, 2021)

The process is divided into categories of how people assimilate and retain information (Figure 4). Sensory memory stores transient information acquired through the senses, such as visual and auditory perception, for only a short period. Individuals move to the next level of knowledge about anything that stimulates their intellectual curiosity. Next, the information is consciously processed in working memory, often known as short-term memory. Short-term memory is a temporary sort of storage that can retain information for no more than 20–30 seconds. As a consequence, with the lack of repetition or attention information can easily be lost. Information that can include both explicit memories, for instance factual information and personal experiences, and implicit memories, for instance unconscious skills and routines is stored in long-term memory, where it can be retained for long periods of time, often indefinitely. The retrieval process, which is enhanced through optimal encoding and strong connections between memories, when needed allows access to knowledge that had been stored in the past, either through automatic processes or deliberate actions. (Lee *et al.*, 2017) (Kantowitz, 2021)

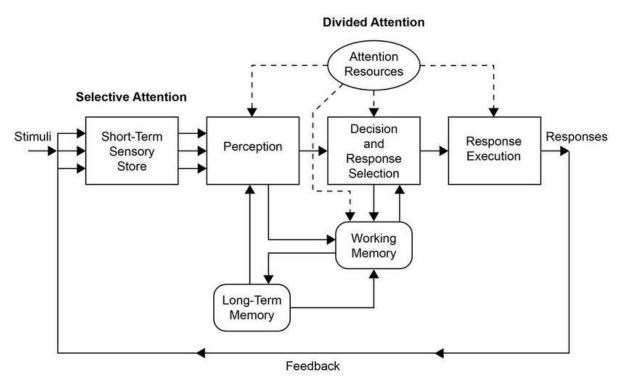


Figure 4: Human Information Processing Model. (Lee et al., 2017)

#### 1.3.4 COGNITIVE LOAD THEORY

The Cognitive Load Theory (CLT) is a psychological framework established by John Sweller in the 1980s to better understand how cognitive load affects human memory and learning processes. According to the concept, working memory has a limited capacity and can only process a given amount of information consecutively. If too much knowledge is offered at once, cognitive overload may develop, resulting in poor learning. (Reese, Pawluk and Taylor, 2016)

CLT distinguishes three categories of cognitive load: intrinsic, extraneous and germane. Intrinsic load denotes the inherent complexity of the material being studied. For instance, comprehending a novel mathematical concept may be more challenging than reviewing fundamental arithmetic. Extraneous load arises from how knowledge is delivered, including insufficient instructional design, sources of distraction or unnecessary intricacy. This kind of stress is often reduced by using more efficient instructional techniques. Germane load refers to the cognitive effort involved in constructing schemas or organizing information in a meaningful manner to enhance the process of learning. (Reese, Pawluk and Taylor, 2016) (Paas and Van Merrienboer, 2020)

The basic purpose of CLT is to reduce unnecessary load while successfully managing intrinsic load so that more mental resources can be dedicated to germane load, allowing for greater understanding. Educational approaches including chunking material, using visual aids, and structuring lectures are intended to optimize cognitive load and increase learning results. Educators and instructional designers may enhance the efficiency and effectiveness of the learning process, through the decreasing of cognitive load. (Becton Loveless, 2023)

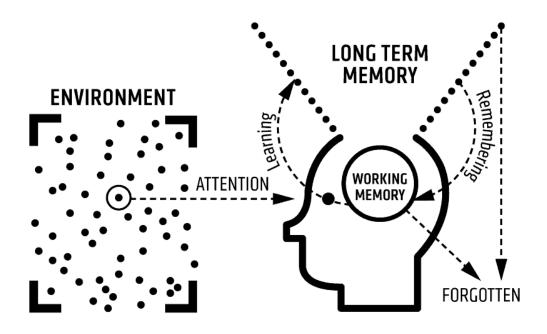


Figure 5: Cognitive Load Theory. (Becton Loveless, 2023)

#### 1.3.5 TASK-CENTERED SYSTEM DESIGN

Task-Centered System Design (TCSD) is an interactive approach to system design that focuses on the precise activities that users ought to perform successfully. Before the development of the functionality or interface of the system, it is crucial to carefully understand the user's duties and objectives in the real work setting, due to the fact that, within TCSD, user tasks are prioritized as the fundamental basis of the design process, as opposed to alternative design approaches that may focus more on technology or aesthetics. (Praseptiawan and Wisnubroto, 2023)

The main steps in the process include identifying and comprehending the activities that users must perform, creating task scenarios, building prototypes, and iteratively testing and fine-tuning the system with actual users. This technique primarily relies on task scenarios, which accurately represent typical user behaviors. These scenarios help designers ensure that the final design enables the effective accomplishment of tasks, by conceptualizing the way in which users will interact with the system. The main advantage of TCSD lies in its ability to emphasize usability, therefore ensuring that the system is designed precisely for practical use rather than theoretical or technical requirements. By integrating users early and consistently, TCSD helps to ensure that the system satisfies their needs and successfully supports their work. This method is particularly effective in complicated, task-oriented domains such as corporate systems, healthcare and education. (Praseptiawan and Wisnubroto, 2023)

#### 1.3.6 HUMAN-COMPUTER INTERACTION (HCI) THEORIES

Human-Computer Interaction (HCI) theories are fundamental to understanding the complex relationship between humans and digital systems. As the use of computers, smartphones and other digital devices becomes more prevalent in daily life, the demand for intuitive, user-friendly and efficient interfaces grows. HCI represents a convergence of disciplines, integrating insights from psychology, cognitive science, design and computer science to develop technologies that are compatible with human cognitive capacities, behaviors and needs. (Reinhold Haux, 2023)

HCI theories provide developers and designers with frameworks for analyzing and predicting user behavior, cognitive load and emotional responses when interacting with technology. Cognitive Load Theory seeks to enhance efficiency and facilitate usability by minimizing unnecessary cognitive effort during interactions, while activity theory emphasizes the social and environmental factors that influence users' interactions with digital platforms, by analyzing how their goals and the surrounding environment affect these interactions. On the other hand, Norman's Design Principles highlight the need for visibility, human control, and clear feedback in the creation of user-friendly interfaces. Overall, all of these principles are crucial for directing the development of technology that is not just functional but also user-friendly and pleasurable. Therefore, designers must apply the principles of human-computer interaction in order to optimize the adaptation of technology to human needs, which will lead to the development of systems that improve overall user satisfaction. (Reinhold Haux, 2023) (International Journal For Multidisciplinary Research, 2023)

#### 1.3.7 SAFETY CULTURE THEORY

Following many industrial disasters, including the Chernobyl nuclear accident in 1986, the lack of a robust safety culture was identified as a major contributing element, therefore highlighting the need for a safety culture. Thus, there is an increasing acknowledgment that the primary causes of accidents are not just technological malfunctions, but rather internal challenges inside the system. Safety culture is the collective commitment of an organization's employees and management to emphasizing safety. It is considered a subset of organizational culture, reflecting common beliefs, conventions and practices related to risk management and accident prevention. A robust safety culture is defined by management's unwavering commitment to safety, the proactive engagement of employees, clear communication, and a continuous pursuit of knowledge derived from incidents. Strong leadership is essential for setting safety standards; nonetheless, it is imperative that

employees take an active role in fostering risk awareness and implementing safe practices. Implementing systematic reporting mechanisms, devoid of blame, cultivates a proactive environment where potential hazards are identified and mitigated before they lead to injury. (Bisbey *et al.*, 2021)

One of the most important models linked with Safety Culture Theory is the Hudson Model, also known as the Safety Culture Maturity Model, which demonstrates how safety culture evolves through five stages: pathological, reactive, calculative, proactive and generative (Figure 6). During the pathological stage, safety is disregarded and seen as a burden, whereas the reactive stage deals with incidents as they occur, the calculative stage supervises safety through formalized procedures, and finally, the proactive phase foresees risks and implements decisive measures to avoid incidents. Organizations aspire to achieve the generative stage, in which safety is thoroughly integrated in daily operations. In this last generative stage, safety is firmly established in the organizational culture, with all members taking ownership, and it is a key value that drives daily decision-making and behavior. (Ekenedo, 2020)

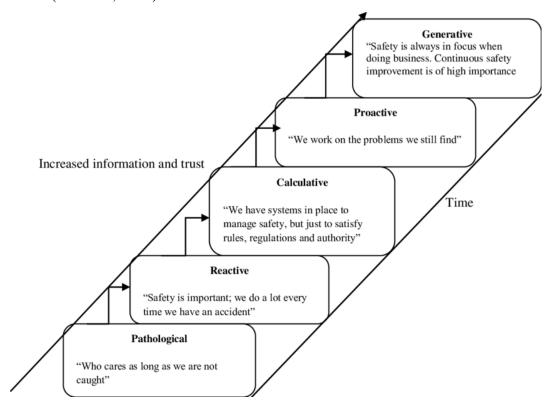


Figure 6: Hudson's Maturity Model. (Ekenedo, 2020)

#### **CHAPTER 2: TEAM DYNAMICS AND PERFORMANCE**

#### 2.1 THEORIES OF TEAM FORMATION AND DEVELOPMENT

Building and developing teams is essential in both organizational and social environments, where individuals collaborate to reach shared goals. For this reason, several hypotheses have been proposed to explain how teams form and evolve throughout time. Understanding these beliefs promotes team performance, fosters cohesion and drives overall success. Among the most well-known is Tuckman's "Stages of Group Development," which describes the process from formation to performance. Other approaches are the Belbin's Team Roles Theory, which emphasizes the value of varied abilities and personalities in team composition, or the Social Identification Theory which stresses how group identification influences behavior and collaboration within teams. (Indeed Editorial Team, 2023)

Exploring these and other theories reveals important insights into how teams overcome obstacles, build trust, and achieve synergy by maximizing individual contributions. By implementing these theoretical frameworks organizations can improve team structure and build an environment that encourages cooperation, innovation, and long-term performance. (SHUFFLER *et al.*, 2018)

#### 2.1.1 TUCKMAN'S STAGES

"Forming, Storm, Norming, and Performing" or Tuckman's stages is a model for team development, introduced in 1965 by psychologist Bruce Tuckman, in order to describe the approach most teams use to achieve high performance. The model emphasizes the importance of each step in team development, including overcoming challenges, developing solutions, organizing activities and producing results. Tuckman next included a fifth phase in 1977, which he named "adjourning". Tuckman's stages model serves as the foundation for future models. (Indeed Editorial Team, 2023)

The five stages that teams typically go through as they grow and mature, according to Tuckman's model, are described as follows:

 Forming: The team's foundation is laid during the forming phase when members meet, exchange initial thoughts, and begin to define their responsibilities in the organization. During this stage, people are courteous, nervous and excited as they get to know one another and the tasks that lie ahead. In order for leaders to effectively facilitate this stage, they need

- to define specific objectives, promote honest communication, and provide an ideal atmosphere for pleasant interaction. Consequently, this enables a seamless transition into more in-depth discussions within the team, which in turn fosters productive cooperation.
- 2. Storming: As the team progresses, it enters the storming phase, which is characterized by differences of opinion, competitiveness, and objectives that are not quite apparent. At this point, differences regarding opinions and working techniques collide, testing the team's resilience. Understanding how to communicate effectively and how to resolve conflicts becomes extremely important while navigating through storms. As a result, leaders are essential in order to resolve conflicts, establish clear objectives, and promote respect among team members. By efficiently managing this phase, the team becomes more cohesive and provides the framework for the next phases, which will result in the formation of solid standards and cooperative work habits.
- 3. **Norming**: After the disruption experienced during the storming phase, the groups proceed to the norming stage, where consensus begins to emerge. As the team's goals are accomplished, the development of roles, conventions and respect for one another characterize this stage. Thus, maintaining these standards and promoting an environment that supports open communication and collaboration should be the primary goals of leadership. This is because, in order to maintain the norming phase and ensure a smooth transition to the next phase, it is important to recognize and appreciate the team's achievements, as this promotes continuous improvement and prepares the team for higher levels of performance.
- 4. Performing: Teams achieve high performance levels during the performing stage, which is distinguished by independence, effectiveness and goal orientation. During this phase, there is less need for supervision as the team collaborates to achieve their objectives. Leaders should adopt a facilitative leadership style, empowering team members while providing resources and assistance as needed. At this point, regular feedback, encouraging inovation, and embracing flexibility, are required for maintaining performance and ensuring that the organization will continue to evolve and accomplish its goals.
- 5. **Adjourning**: The group's tasks come to an end in the last stage of adjourning, with success, acknowledgment and closure serving as major themes. This is due to the fact that the conclusion of a collaborative project often provokes strong emotional reactions among team members. For avoiding this, good closure techniques must be used, which involve reviewing

the project during debriefings, recognizing the team's accomplishments, and talking about potential next steps. At this stage, team members should be encouraged to consider what they have learned and how they might use these insights in their future initiatives as a means of fostering personal growth. This not only fosters a sense of achievement but also guarantees that individuals retain the knowledge and skills developed by the team, effectively preparing them for upcoming challenges. (Levi and Askay, 2020) (Indeed Editorial Team, 2023)

#### 2.1.2 SOCIAL IDENTITY THEORY

Henri Tajfel and John Turner introduced Social Identity Theory (SIT) into the field of social psychology in 1970's. Social identity is the process through which an individual's self-concept is shaped by affiliation with particular social groupings. Therefore, social identity is a person's sense of self determined by their membership in a group. The theory aims to clarify the social dynamics and cognitive mechanisms that govern intergroup behaviors, especially those linked to bias, discrimination, and prejudice. (Saul McLeod, PhD and Olivia Guy-Evans, MSc, 2023)

There are three main phases or procedures that comprise SIT:

#### 1. Social Categorization

This is a reference to people's propensity to categorize themselves and other people into different social groups according to characteristics such as nationality, gender, race, or religion. To comprehend and identify objects, it is common to classify them. Similarly, in order to make sense of the social situation, people classify individuals, including themselves. Some examples of social classifications that people find useful are black or white, Christian or Muslim, Australian, student and bus driver. Although categorizing facilitates navigation in social situations, it can also lead to stereotyping.

#### 2. Social Identification

People adopt the identity of the group they identify with once they decide to classify themselves as its members. It follows that people start to identify with the norms, values and behaviors of the group and start to perceive themselves as part of it. As a result, their self-worth will be closely linked to their affiliation with a group, and this identification will carry significant emotional weight. For instance, loyalty and a sense of purpose are created when one strongly identifies as a member of a political party or sports team.

#### 3. Social Comparison

In this third level, individuals compare their in-group to relevant out-groups after classifying and identifying with it.. This comparison is generally intended at increasing self-esteem by emphasizing the superiority of the in-group over the out-group. Individuals seek positive individuality through comparison, which leads to favoritism of their own group (in-group bias) and possibly discrimination against others. The goal is to develop or sustain a positive self-image. (Saul McLeod, PhD and Olivia Guy-Evans, MSc, 2023)

### 2.1.3 GERSICK'S PUNCTUATED EQUILIBRIUM MODEL

Connie Gersick's Punctuated Equilibrium Model (1988) offers a framework for analyzing group development, challenging past linear models that assumed a constant progression through stages. Gersick argues that organizations do not progress linearly, but rather undergo extended periods of stability followed by sudden bursts of considerable change. Gersick's paradigm emphasizes the significance of timing and the natural rhythm of group activities. It implies that managers or team leaders should be aware of these stages and offer assistance during the vital middle to increase a group's productivity. The Punctuated Equilibrium Model is known for its application in analyzing team dynamics, especially in project-based or deadline-sensitive situations. (Levi and Askay, 2020) (Puscasu, 2024)

Gersick identified that teams often initiate their journey with a foundational phase focused on establishing direction, standards and goals. More specifically, as this phase begins progress moves at a slower pace because team members focus on orientation and strategic planning. However, as the project approaches its midpoint, the group shows a significant change in behavior known as the "midpoint transition". This transition signals the start of the second phase, which is distinguished by increased activity, urgency, and a rethinking of methods. The concept highlights that this change is driven by the group's internal clock, not external deadlines. The midpoint acts as a psychological trigger, prompting the group to reassess its progress and make the necessary changes to meet its objectives within the allotted time. This period of increased productivity lasts until the project's completion, when final revisions and execution take place. (Levi and Askay, 2020) (Puscasu, 2024)

#### 2.1.4 BION'S THEORY OF GROUP DYNAMICS

Wilfred Bion, a psychoanalyst, introduced a psychodynamic theory of group behavior in 1961. His theory of group dynamics provides an innovative method to understanding the unconscious

processes that take place within groups. His research, which is heavily influenced by psychoanalysis, focuses on how people in groups unknowingly impact the behavior of the group itself, highlighting the conflict between a group's cognitive, task-oriented functioning and its unconscious, emotional forces, which he refers to as basic assumption behaviors. Through the process of recognizing and addressing these unconscious assumptions, leaders and team members can better manage group dynamics, which in turn increases collaboration and the accomplishment of goals. As Bion's study has provided a great understanding of how hidden variables drive group behavior, it also has left a significant impact in organizational psychology, leadership, and group therapy throughout the years. (Linda Aspey, 2018) ('Wilfred Bion', 2024)

Bion divided group behavior into two categories: 1) work groups and 2) basic assumption groups. Members of work groups are motivated to achieve specified, rational goals and can communicate collaboratively and constructively. These groups are task-oriented, with a focus on problem-solving and logical reasoning. However, Bion argued that these labor groups are frequently interrupted by unconscious emotional factors, resulting in the creation of basic assumption behaviors. Basic assumption groups are governed by unconscious assumptions or primordial emotional forces. Bion distinguished three sorts of basic assumptions: 1) reliance, 2) fight-flight and 3) pairing. The members of a dependent group have an implicit expectation that a leader would watch out for them, find solutions to their problems, or offer them specific instructions. This produces a passive dynamic in which the group relies significantly on one person to take control. In a fight-flight group, members automatically band together to attack or flee a perceived threat. Anxiety drives this behavior, which triggers group defense systems. The pairing assumption is the group's unconscious belief that two individuals (or entities) will work together to find a solution, expressing an anticipation of future salvation or success through this pairing. (Linda Aspey, 2018) ('Wilfred Bion', 2024)

Bion underlined that these fundamental presumptions typically coexist with the group's conscious aims, undermining the group's ability to function effectively. The interaction between the conscious, task-oriented work group and the unconscious, emotionally driven fundamental assumption group can result in stress, confusion, or conflict. (Linda Aspey, 2018)

# 2.2. HUMAN FACTOR AND TEAM PERFORMANCE

## 2.2.1. INDIVIDUAL DIFFERENCES AND TEAM DYNAMICS

Since today's organizations depend on teams to accomplish organizational goals, individual differences, such as diversity in personality, skills, values and experiences, have a significant impact on team performance as they shape how team members interact, communicate, and collaborate. As a result, personality becomes a crucial selection criterion during the process of creating inventive teams, potentially restricting and limiting particular attributes. (Bai *et al.*, 2024)

Although numerous researches have established the strong beneficial influence or connection between specific personality traits and creativity, the majority of previous studies have concentrated on individual creativity, giving team member personality qualities far less consideration in the context of team creativity. (Wang and Deng, 2022) Research has indicate that when individuals encounter diverse cooperative contexts, their personality traits exhibit dynamic changes and flexibility, leading to the expression of differing behaviors. Consequently, the lack of relevant studies may be largely explained by the complicated and variable effects of personality factors on collaborative creativity. Although personality features are now widely acknowledged as important components of interactive communication, interaction is still the primary means of bringing members' knowledge and ideas together in collaborative creativity and creating resonance. According to this approach, interactive behavioral data from cooperation can be evaluated to identify member collaboration and creativity. (Bai et al., 2024)

# 2.2.1.1 DIVERSITY IN PERSONALITY

The impact of personality diversity on team performance is both positive and complex. Teams consisting of individuals with varying personalities might be advantageous in today's increasingly complex work environments because they can benefit from a variety of ideas and methods to problem-solving. However, this variety also poses obstacles that teams need to properly manage by placing an emphasis on emotional intelligence, mutual respect, and appropriate role allocation, in order to maximize performance and avoid potential pitfalls. (Wang *et al.*, 2019) (Fui and Hassan, 2015)

One of the most important ways personality diversity affects team performance is through increased creativity and innovation. Extraversion, conscientiousness and agreeableness are the three Big Five Model personality traits that have both task and interpersonal (positive) connections,

making them significant for cooperation. The social nature of collaborative activities means that interpersonal traits such as agreeableness and extraversion, as well as task-related traits like conscientiousness, should impact effective contributions to collaboration through interpersonal interactions, cooperative group norms and task engagement. (Curşeu *et al.*, 2019) (Pérez-Luño, Aguilar-Caro and Muñoz-Doyague, 2024) Consequently, team members with various personalities offer new perspectives and ways of thinking to the table. For example, an extroverted team member may generate a large number of ideas during brainstorming sessions, but an introverted person may take time to contemplate and eventually present well-thought-out answers. The convergence of these diverse perspectives produces more thorough and creative outcomes than teams with more uniform personality profiles. (Wang *et al.*, 2019) (Curşeu *et al.*, 2019)

Furthermore, teams with a variety of personality types tend to be more adaptable. Personality characteristics such as openness to experience and conscientiousness can influence how people react to change. When a team consists of both flexible, adventurous individuals and more cautious, detail-oriented members, it is easier to reconcile the demand for innovation with the requirement for stability. As a result, diverse teams are typically better equipped to manage complex or quickly changing work environments, potentially improving long-term performance. (Curşeu *et al.*, 2019) (Bai *et al.*, 2024)

However, the variety of personalities within a team can provide difficulties, notably in communication and dispute resolution. When team members have opposing personalities they may communicate in different ways, which might result in misunderstandings. For example, a person with a powerful, assertive personality may appear excessively aggressive to a more reserved, conflict-avoidant colleague. Similarly, a team member who favors direct communication may find it difficult to cooperate with someone who communicates indirectly or subtly. Personality variety can also lead to conflicts over the work styles and preferences of individuals. For instance, a team member who prefers efficiency and fast decision-making may disagree with someone who believes in taking a more cautious, thoughtful approach. If not addressed properly, these differences can lead to dissatisfaction, low morale, and a breakdown in team cohesion. However, when appropriately addressed, these problems can open up chances for growth and advancement. (Krueger, Diabes and Weingart, 2022) (Fui and Hassan, 2015)

#### 2.2.1.2 CULTURAL AND VALUE DIVERSITY

The influence of diverse values and cultural norms on team performance is substantial, resulting in

both positive and negative outcomes. On the positive side, a culturally diverse workforce fosters creativity and innovation by offering fresh perspectives, which inspire colleagues to approach challenges differently. (Katie Reynolds, 2019) Competitiveness is also improved by cultural diversity since it provides valuable insights into local markets, facilitates the effective adaptation of new regulations, and a driving international business development forward. Diverse organizations frequently demonstrate superior financial performance when contrasted with their less diverse counterparts. Additionally, cross-cultural understanding improves marketing strategies, preventing costly blunders since a diverse skill base allows organizations to offer a broader range of products and services by tapping into the unique talents and experiences of international employees. This global expertise enables companies to adapt quickly to market changes and spot new opportunities. Furthermore, teams with different values and cultural norms are better able to comprehend and cater to a wider range of clients or stakeholders, resulting in improved overall organizational performance. Also, a team made up of individuals from different cultural backgrounds fosters personal and professional growth, offering employees exposure to different cultures and ideas, which helps them develop new skills and perspectives. (Katie Reynolds, 2019) (Wang et al., 2019) (Guzmán-Rodríguez et al., 2023)

On the opposite side, negative stereotypes or unconscious biases are likely to be a barrier to cooperation between individuals with different cultural backgrounds and values. Additionally, the likelihood of misinterpretation and misunderstanding is often increased by differences in language, work practices and interpersonal dynamics. Lack of clear communication and genuine respect may result in conflicts, endangering cooperation and hindering the team's ability to operate efficiently. Furthermore, value variety implies that individuals may have different perspectives on work-life balance, leadership styles and decision-making processes. Certain cultures, for instance, prioritize individual accomplishment above group unity. Consequently, the team's efforts to find common ground may be prolonged by such differences in decision-making. in any case, the management of these dynamics relies heavily on leadership. Teams that promote diversity, provide clear communication channels, and encourage mutual respect perform better because all team members feel appreciated and supported, regardless of cultural background or personal opinions. (Katie Reynolds, 2019) (Turi et al., 2022)

#### 2.2.1.3 COGNITIVE DIVERSITY AND EMOTIONAL INTELLIGENCE

Cognitive diversity and emotional intelligence are critical factors that influence team performance

in the workplace. Cognitive diversity refers to the wide range of mental processes, problem-solving methodologies, and views that individuals bring to a team. A cognitively diverse team benefits from a broader range of ideas and solutions, which promotes creativity and innovation. Diverse cognitive styles enable teams to approach difficulties from several perspectives, resulting in more robust decision-making. However, without adequate management, cognitive variety can lead to misunderstandings and disputes, highlighting the importance of emotional intelligence. (Dongrey and Rokade, 2020) (Hollingshead, Williamson and Carnahan, 2018)

Emotional intelligence (EI) is the ability to perceive, comprehend, and control one's own and others' emotions. In a team setting, high levels of EI allow individuals to communicate efficiently, settle issues amicably, and foster a healthy work atmosphere. Leaders that have high emotional intelligence can handle the challenges of a cognitively varied team by encouraging empathy, active listening, and collaboration. EI helps team members appreciate other perspectives, decreasing friction caused by cognitive differences. (Wang, 2014) The combination of cognitive diversity and emotional intelligence improves total team effectiveness. A cognitively diverse team with high EI is more likely to engage in constructive arguments, which leads to greater problem-solving and innovation. Additionally, emotionally intelligent team members can handle the stress and challenges that come with diversity, resulting in improved team morale and resilience. (Cooke *et al.*, 2015)

## 2.2.1.4 GENDER AND AGE DIVERSITY

Gender and age diversity improves team performance by encouraging creativity, innovation and problem-solving skills. This is because, teams that comprise people of all genders and ages contribute a broader range of viewpoints, talents, and experiences, which results in improved decision-making. (Pérez-Luño, Aguilar-Caro and Muñoz-Doyague, 2024) Gender diversity, for example, enables teams to approach problems from many perspectives, balancing male and female skills in communication, empathy and leadership. In many cases, the combination of these approaches leads to more complete solutions that address a wide range of interests held by stakeholders. (Luanglath, Ali and Mohannak, 2019) Similarly, age diversity improves team dynamics by blending younger members' new ideas and energy with older colleagues' experience and knowledge. The more senior members of the team provide their considerable expertise, industry insights and long-term perspective, while the younger members frequently bring in new technologies and modern approaches. Combining both of these two approaches may lead to more well-balanced tactics and innovative solutions that are influenced by each of past experiences and

current trends. (Seong and Hong, 2018)

Moreover, diverse teams demonstrate increased resilience and adaptability. A balance of gender and age helps teams handle complex and uncertain circumstances by offering a range of perspectives and a broader set of techniques for addressing challenges. It also promotes an inclusive culture in which team members feel appreciated and respected, ultimately enhancing morale and driving motivation. Nevertheless, managing diversity requires competent leadership to avoid potential conflicts caused by various ideas or communication styles. When properly handled, these various perspectives result in more creativity, better problem-solving, and, ultimately, enhanced team performance. Organizations that encourage gender and age diversity generally report increased team productivity as well as higher employee satisfaction and retention, making diversity a critical aspect for long-term success in today's competitive business landscape. (Turi *et al.*, 2022) (Wang *et al.*, 2019)

#### 2.2.1.5 EDUCATIONAL DIVERSITY AND LEARNING SKILLS

Educational diversity encompasses the variety of academic disciplines, educational levels and institutions that team members represent. Teams benefit from this diversity since it provides unique strengths and challenges. When team members come from different educational backgrounds, they provide specialized knowledge and expertise, allowing the team to approach problems from numerous perspectives, resulting in more thorough and innovative solutions. (Valls, González-Romá and Tomás, 2016) For example, in a team of engineers, marketers and social scientists, the engineers may focus on technological feasibility, the marketers on consumer needs and market viability, and the social scientists on the project's human and social consequences. Additionally, one of the most significant advantages of educational variety is its ability to reduce groupthink, a phenomenon in which team members from similar experiences and perspectives tend to reach a consensus without critically evaluating alternative ideas. Therefore, diverse educational experiences empower the team to challenge assumptions and expand collective thinking, while, because their cumulative knowledge crosses various sectors and specialties, such teams are frequently better able to tackle complicated problems. (DiPillo, 2019) (Cooke *et al.*, 2015) (Guo, Gan and Wang, 2021)

Learning skills include the talents that people have to absorb, process, and apply information. These abilities can differ significantly between team members, influencing how they approach work, solve problems, and contribute to team initiatives. For example, some people excel at quickly understanding new concepts and putting them into practice, while others are more analytical and

require time to analyze information before contributing. Some team members may excel at collaborative learning, enjoying group conversations and the exchange of ideas, while others may prefer individual study and reflection. The range of learning skills present in a team enhances overall performance by providing multiple strategies for task completion and problem-solving. For example, quick learners can assist propel projects forward, whereas more contemplative team members may uncover potential defects or opportunities for development that would otherwise go unnoticed. Also, collaborative learners bring energy to brainstorming meetings, whereas independent learners contribute depth by thoroughly exploring complex topics. (Yildiz, Murtic and Zander, 2024) (Sanderson, Esfahbodi and Lonsdale, 2022) (Guo, Gan and Wang, 2021)

Once educational diversity and learning skills are successfully blended, they can build a potent synergy that improves team performance. Diverse educational backgrounds within teams can provide a wide range of knowledge and viewpoints, while varying learning capabilities guarantee that projects are handled from several angles, encouraging innovation and adaptation. For instance, a team working on a difficult project may have some members quickly prototype solutions while others conduct in-depth analysis to fine-tune the strategy. (Valls, González-Romá and Tomás, 2016) (Wang *et al.*, 2019)

#### 2.2.2. IMPACT OF HUMAN FACTORS ON TEAM EFFECTIVENESS

The influence of human factors, like clear communication and mutual respect, on team effectiveness is substantial, as they directly affect both productivity and morale. Positive interpersonal interactions promote collaboration by creating a supportive environment in which team members feel appreciated and driven. Conversely, poor communication, disagreements and a lack of clarity can stymie progress and lead to disengagement. Leaders play an important role in managing human factors by ensuring that roles are clearly defined and feedback is constructive. Summarizing, by addressing individual needs and fostering an inclusive culture teams can overcome obstacles and enhance both performance and satisfaction. (Cooke *et al.*, 2015)

#### 2.2.2.1 LEADERSHIP AND COMMUNICATION

Diverse teams contribute a wide range of perspectives and problem-solving methodologies, which can improve decision-making and innovation. In terms of communication, diversity has the potential to improve relationships while also introducing complexities. On the positive side, diverse teams are more likely to engage in richer, more diversified debates, which can lead to inventive

solutions and thorough problem-solving. Team members from various backgrounds contribute fresh perspectives that challenge traditional thinking, resulting in new outcomes. (Malavika Mookherjee Mitra, 2023) Active listening teams, in which members completely engage with and respond to each other's contributions, tend to communicate and collaborate more effectively. For instance, during team meetings, when participants pay attention and offer constructive feedback, more productive discussions and inventive ideas arise. In addition, clear and concise communication ensures that every team member understands their roles, responsibilities and objectives. (Wang, Hou and Li, 2022) (Kluger and Itzchakov, 2022)

However, communication hurdles might occur as a result of linguistic difficulties, various interpersonal standards and a variety of communication methods, which may lead to misunderstandings, less clarity and potential conflicts. To solve these difficulties, teams must develop efficient communication standards and train members to understand and adapt to one another's communication styles. Active listening should be encouraged and feedback systems developed as key tactics to overcome these barriers and enhance overall communication. (Malavika Mookherjee Mitra, 2023)

Effective management of diversity allows leaders to leverage diverse perspectives, encouraging creativity and increasing team performance. They who follow a cooperative strategy, involving team members in decision-making processes, promote a sense of ownership and commitment. For example, when a leader requests feedback from the team before making significant choices, he or she not only acknowledges the team's expertise but also fosters a sense of shared responsibility. (Malavika Mookherjee Mitra, 2023) This collaborative strategy not only facilitates the discovery of optimal solutions but also increases team members' dedication to the team's objectives. In contrast, a more authoritarian approach, in which decisions are made unilaterally, can result in disengagement and frustration among team members. (Wang, Hou and Li, 2022) (Kluger and Itzchakov, 2022)

Effective leaders in multicultural groups must be culturally competent. They must comprehend and navigate various communication styles and work habits. For example, a leader may face difficulties in handling opposing cultural norms or varied expectations of authority and teamwork. Successful leaders overcome these difficulties by creating a culture of mutual respect and understanding. They establish clear guidelines, encourage open communication, and invest in team-building activities to help overcome cultural differences. By doing so, they form a cohesive team in which all members feel appreciated and motivated. (Sheida A. Rad, 2023) (Patel, 2022)

# 2.2.2.2 COLLABORATION AND TRUST

The presence of various differences among team members can lead to challenges in understanding and relating to each other's points of view, ultimately impeding the formation of a unified group dynamic. Interpersonal dynamics, cultural conventions, values, communication styles and individual behaviors all influence the assumption that others will be reliable and honest, and, as a consequence, the ability to work together effectively. Individuals from various cultural origins, for example, may have different expectations of transparency and accountability, which impacts the development and maintenance of trust. (Cooke *et al.*, 2015) (Wang *et al.*, 2019) Despite these challenges, effective diversity management can eventually improve trust. Teams that use their diversity effectively are better equipped to handle difficulties because they can depend on a wide range of perspectives in order to establish areas of agreement and emerge innovative solutions. (Wang, Hou and Li, 2022)

As soon as team members understand and appreciate one another's differences, more mutual respect and a stronger sense of team togetherness can come up. Leaders are responsible for creating such a work environment that values diverse perspectives and encourages open, honest communication. (Malavika Mookherjee Mitra, 2023)

Firstly, clear, open and truthful interaction promotes trust by making team members feel understood and appreciated. Miscommunication or a lack of transparency, on the opposite side, undermines confidence and can impede collaboration. Teams that promote active listening, criticism and idea-sharing develop stronger, more cohesive connections. Secondly, empathy and emotional intelligence are critical for developing trust. When team members express empathy, they indicate that they care deeply about one another's feelings and opinions. Emotional intelligence enables team members to control their own emotions while recognizing and appreciating those of others. This fosters a positive atmosphere in which individuals feel comfortable expressing themselves, hence increasing collaboration. Furthermore, dependability and regularity in fulfilling tasks foster trust. People are more likely to trust those who are dependable and adhere to their commitments. This dependability makes collaboration easier because team members know they can rely on one other. Finally, common aims and mutual respect are crucial. Teams that have common goals and show appreciation for each member's contributions are more likely to trust and collaborate successfully. Once people feel valued, they are more willing to contribute and cooperate, which improves overall team performance. (Hadziahmetovic and Salihovic, 2022) (HR Content HUB, 2023)

# 2.2.2.3 CONFLICT RESOLUTION

Human factors are important in team conflict resolution as they have a direct impact on team effectiveness. Emotions, communication styles, personalities, cultural backgrounds and trust levels all influence how individuals connect, solve problems, and collaborate to achieve common goals. Personality differences usually impact more than any other factor how conflicts arise and are resolved. Certain team members may be more combative, whereas others may avoid conflict completely. Cultural backgrounds also influence dispute resolution tactics. Different cultures have different standards for communication, disagreement, and authority, which can lead to disagreements if not handled effectively. Recognizing these inclinations allows teams to tailor their dispute-resolution tactics so that everyone feels heard and respected. (Cooke et al., 2015) (Wang et al., 2019)

Emotional intelligence is also an important human aspect of conflict resolution. When emotions such as rage or irritation are not managed properly, confrontations can escalate, resulting in communication breakdowns, misunderstandings, and decreased team cohesion. Conversely, if team members have high emotional intelligence, they are more adept at managing their emotions as well as understanding the emotions of others, making it easier to solve problems quietly and effectively. (Babatunde, Haruna and Omotayo, 2023) Besides emotional intelligence, communication style significantly influences conflict resolution. Clear, open, and direct interaction promotes understanding and cooperation, but passive, hostile, or indirect communication can exacerbate misunderstandings and prolong conflict. Effective communication aids in recognizing the underlying causes of conflicts and achieving mutually acceptable outcomes. (Hadziahmetovic and Salihovic, 2022) (HR Content HUB, 2023) Finally, trust among team members is essential. Teams built on trust can settle issues more quickly and successfully since team members feel comfortable sharing their concerns. Without trust, issues may go unsolved or escalate to deeper splits, reducing team performance. (HR Content HUB, 2023)

# **CHAPTER 3: PSYCHOMETRICS**

# 3.1 OVERVIEW OF PSYCHOMETRICS AND ITS APPLICATIONS

# 3.1.1 DEFINITION OF PSYCHOMETRICS

Originating from the words psycho (mental) and metric (measuring), the term "psychometric" refers to psychology's field of study on measuring theory and practice that evaluates behavior, knowledge, personality, attitude, cognitive ability and other, more abstract mental abilities. ('Psychometrics', 2024) In general, psychometrics is a field of science that focuses on the most accurate ways to link psychological constructs (like intelligence, introversion, mental health issues such as neurotic behavior or depression, and academic success), considered latent—concepts that are not directly observable— with observables (such as genetic profiles, psychological test results and neuroscientific data). The most popular approach to addressing this issue is to develop measurement frameworks in which the relevant construct is expressed as a latent variable that functions as a common factor within a group of observable variables. Based on what is observed from people's answers to test and scale items, mathematical modeling is used to infer people's levels on non-observable latent variables. ('Psychometrics', 2024) (Borsboom and Molenaar, 2015)

A person who conducts psychometric testing is known as a psychometrist, although not all individuals involved in psychometric research use this title. Psychometricians typically hold specialized credentials, including degrees or certifications, and the majority of them are psychologists with advanced educational backgrounds in measurement theory and psychometrics. Practitioners work not only for traditional academic institutions but also for companies like Psychological Corporation and the Educational Testing Service. A subset of psychometric researchers concentrate on developing and validating scales, surveys, and other open-ended or closed-ended questionnaires. Others specialize in learning and development or concentrate on measurement theory research (item response theory, intraclass correlation, etc.). ('Psychometrics', 2024)

### 3.1.2 KEYASPECTS

Since psychometrics focuses on the measurement of psychological properties, it is essential to develop tools that accurately and reliably assess these characteristics, providing research, diagnosis

and decision-making in various fields. Key aspects of psychometrics include the principles of reliability, validity, standardization and fairness, each of which is vital to creating scientifically valid and practical tests, through the combination of statistical methods and psychological theories.

A critical element of psychometrics is reliability, which is defined as the consistency of a test instrument. It can be assessed using various methods, however, in general, a test is considered reliable if it repeatedly yields the same results under the same circumstances. Test-retest reliability assesses a test's stability over time by administering it to the same group of people on different dates and comparing the results. If the results are strongly connected, the test is regarded as dependable over time. In case there are numerous observers or raters involved inter-rater dependability is important as it assures that different persons who assess or score the same behavior or performance reach similar conclusions. (Baghaei, 2020) (White *et al.*, 2022) Internal consistency is a different kind of reliability that reflects the degree to which the items of a test align in measuring the same underlying construct. Cronbach's alpha is a widely used statistical instrument for assessing this form of reliability. ('Psychometrics', 2024)

Another important aspect of psychometrics is validity, which describes the extent to which a test measures what it is designed to assess. A test may be trustworthy, but it is not necessarily valid if it fails to properly evaluate the intended construct. In particular, content validity ensures that the test fully covers the domain it is designed to measure. (White *et al.*, 2022) On the opposite side, construct validity refers to how well a test corresponds with the theoretical concepts or constructions that it is designed to evaluate, such as intellectual ability or anxiety. Criterion-related validity analyzes the association between a test and an external criterion, determining whether test results predict future performance or outcomes (predictive validity) or correspond with other present measurements (concurrent validity). (White *et al.*, 2022)

In addition to reliability and validity, standardization is an important part of psychometrics. Standardization entails ensuring that a test is provided and evaluated consistently across all participants as the uniformity of standardized tests allows for meaningful comparisons of scores throughout various individuals or groups. (White *et al.*, 2022) Developing norms, which are statistical depictions of the average scores for a population, is another step in the standardization process. These norms are used by norm-referenced tests to interpret a person's score concerning a wider group, enabling comparisons like figuring out if a score is above or below average. (Vaia, 2024)

Finally, fairness and Item Response Theory (IRT) are also critical components of

psychometrics. Concerning the key feature of fairness, psychometric tests must be free of prejudice to ensure that they are equitable to all individuals, regardless of gender, ethnicity or socioeconomic level. Because biases may affect results and lead to incorrect conclusions, thus test developers strive to reduce cultural and other biases in test items. (Mccredie, 2024) In addition, Item Response Theory is a new psychometric method that improves test accuracy. It emphasizes the relationship between particular test items and the test taker's underlying skill level, hence enhancing assessment accuracy and adaptability. IRT provides for more precise measurement and aids in the development of tests that are more appropriate for varied groups. ('Psychometrics', 2024)

## 3.1.3 APPLICATIONS OF PSYCHOMETRICS

Applying psychometric testing to practice may appear to be a difficult, time-consuming and expensive task. However, due to modern technical advancements, these evaluations may be conducted with greater efficacy and effectiveness, eliminating the need for labor-intensive manual data collection and analysis, as well as outdated pen-and-paper procedures. (Thu, 2024)

Psychometrics' advancement has made quantitative measurement possible in a wide range of applications, including education, business, clinical psychology, market research and policymaking. Its ability to consistently and accurately measure psychological traits and behaviors places psychometrics as an invaluable instrument for quantifying of abstract ideas using statistics and figures. Based on a psychometric approach researchers can identify, measure, and analyze a person's skills and traits, providing valuable insights that enhance performance for both individuals and teams. (Wijsen, Borsboom and Alexandrova, 2022)

## 3.1.3.1 APPLICATION IN EDUCATION

Education is one of the most common fields of application of psychometrics since it provides accurate tools for assessing students' cognitive abilities, learning potential and general academic performance. It serves as an essential tool for encouraging individualized learning and promoting both academic accomplishment and personal growth inside the educational system. (Vorecol, 2024b)

A common use of psychometrics in education is standardized testing, which assesses students' skills in specific subjects such as math, language and science. They include well-known college admissions tests such as the SAT, ACT, and GRE that help determine a student's preparation for higher education by serving as indicators of academic readiness. They also recognize particular

areas of academic weaknesses and strengths and making judgments about educational interventions. For that reason they are frequently used for college admissions and scholarship opportunities. (Wai, Brown and Chabris, 2018) Standardized exams not only provide insight into a student's academic ability but also allow educational institutions to review the effectiveness of their programs and ensure that students reach certain learning objectives. (Ghazanfer Abbas *et al.*, 2023)

Aside from standardized testing, psychometrics influences the development of diagnostic tests for identifying learning issues or disabilities by assessing students' cognitive development, learning styles and motivation. These outcomes are especially useful for personalizing educational programs to match the unique needs of students. Psychometric techniques such as intelligence testing (IQ tests) and achievement assessments assist educators in identifying students who may require additional support or specialized teaching. They also contribute to data-driven decisions on educational programs, student placement and personalized training, to ensure that education is tailored to students' specific needs. Consequently, psychometric tools help with talent assessment and enrichment programs for skillful children. Intelligence quotient (IQ) testing, creativity assessments and other cognitive measurements are used to identify individuals with extraordinary ability, allowing schools to provide advanced curricula or special programs to help them develop. (Vorecol, 2024b) (Ghazanfer Abbas *et al.*, 2023)

Psychometrics are also frequently employed to evaluate students' emotional and social development. Surveys and questionnaires designed to assess student motivation, engagement, and self-efficacy are useful in determining how students interact with their learning environment, providing insight into their psychological well-being and early warnings signs of problems such as anxiety, low self-esteem or disengagement from school. Educators and school counselors can take advantage of these assessments to develop customized strategies that promote positive learning experiences and improve student mental health. Psychometrics is also used in the evaluation of teachers' teaching performance, which can influence their professional development and improve the quality of teaching. (Vorecol, 2024a)

## 3.1.3.2 APPLICATION IN HUMAN RESOURCES

In business and organizational contexts, psychometrics applications cover a wide range of services. Recruitment and employee development, performance evaluation and organizational growth, are all facilitated through a scientific approach to understanding human behavior and capabilities.

In recruitment, psychometric evaluations are critical for selecting individuals who best meet

the needs of the company. Organizations use psychometric assessments to analyze job applicants' abilities, personality characteristics and alignment of job applicants with specific roles. Aptitude tests, personality inventories and skill assessments, which can predict a candidate's future job performance, assist companies in identifying individuals who possess the appropriate combination of technical skills and psychological characteristics for a specific job. (Pappas, 2024) Personality evaluations, such as the Big Five Personality Traits questionnaire or the Myers-Briggs Type Indicator (MBTI), for instance, can provide information on a candidate's work ethic, prospective interactions with team members, and how he handles stress and approaches problem solving. Cognitive ability tests, on the other hand, assess problem-solving, critical thinking and learning potential, all of which are important for occupations requiring analytical skills. (Memon *et al.*, 2018)

Overall, the use of psychometric tools allows recruiters to make wiser hiring decisions, reducing the risk of selecting people who are incompatible with the company's culture or the needs of each role. Matching the appropriate individuals to the right roles improves job satisfaction and lowers turnover by putting employees in situations where they can grow. It also boosts overall productivity since people who are suitable for their jobs work more effectively and with greater enthusiasm. Furthermore, firms benefit from lower training costs and time since people are more likely to fit into their roles with fewer adjustments. As a result, this objective strategy contributes to a fairer, more transparent hiring process, ultimately increasing diversity and inclusion efforts. (Bailey, 2017) (Pappas, 2024) (Memon *et al.*, 2018)

Performance evaluations also benefit significantly from psychometrics. Traditional performance appraisals may be influenced by prejudice or subjectivity, whereas psychometric tools provide a more consistent method of assessing staff competencies. 360-degree feedback systems, for example, frequently use psychometric evaluations to measure qualities like leadership, communication and teamwork from various perspectives. Using these methods provides a comprehensive assessment of an employee's performance, identifying areas that may require improvement helping to reduce prejudices and giving an excellent basis for awards, promotions and additional employee support. As a result, psychometric data offers useful insights for strategic human resource planning. Organizations can use patterns in employee behavior and performance to estimate future needs, such as recruitment, training and workforce realignment. Psychometrics can also aid in the identification of potential leaders, succession planning and aligning HR initiatives with long-term company objectives. (Bailey, 2017) (Pappas, 2024)

Beyond recruitment, psychometrics is useful for staff development and talent management.

HR experts use psychometric data to create individualized training programs that address an employee's strengths as well as opportunities for improvement. For example, tests that detect leadership potential may result in targeted management training. Employees with high emotional intelligence scores may be groomed for careers requiring conflict resolution or team leadership. Psychometric evaluations enable a more structured approach to career advancement, allowing individuals to succeed in ways that are consistent with both their goals and the demands of the company. Companies that understand their employees' cognitive and emotional profiles can develop a more engaged and productive workforce. (Bailey, 2017) (Pappas, 2024)

## 3.1.3.3 APPLICATION IN CLINICAL PSYCHOLOGY

Psychometrics provides the tools and procedures required for assessing, diagnosing, and treating mental health concerns. This discipline of psychology studies psychological characteristics like IQ, personality traits, emotional functioning, and mental health symptoms. Clinical psychologists can use psychometric principles to acquire objective and standardized data to inform their clinical judgments, improving the overall efficacy and reliability of the therapy. (Furr, 2020) The field of clinical psychometrics is characterized by its focus on the identification and assessment of clinical constructs. Its main areas of interest are measurement theory, psychological measure development and validation and individual differences evaluation. Consequently, clinical psychometrics is an applied field that makes use of psychometric tools to create evidence-based practices meant to comprehend and enhance individuals' psychological health. (Balsamo, Innamorati and Lamis, 2019)

Assessment and diagnosis is one of the main uses of psychometrics in clinical psychology. Psychometrically validated assessments provide clinicians with a systematic approach to assessing a patient's mental health. Through standardized scores, clinicians are enable to compare symptom intensity and progression across populations and time periods. Accurate assessment using these tools means that physicians can detect mental illness and therefore create suitable treatment plans based on each patient's individual needs. In addition to the detection of mental illnesses, psychometrics also helps with the evaluation of cognitive function. Tests such as the Wechsler Adult Intelligence Scale (WAIS) and the Wechsler Memory Scale (WMS) are commonly used to assess intelligence, memory and executive function, helping to identify disorders such as ADHD, dementia and learning disabilities. Clinicians can identify cognitive strengths and deficiencies, which can help guide treatment options like cognitive rehabilitation or therapies that address specific deficits. (Coulacoglou and Saklofske, 2017)

In addition to diagnosis, psychometrics is vital in monitoring therapy outcomes. Using recurring assessments, such as symptom checklists or quality-of-life surveys, physicians can monitor a patient's improvement during therapy. For instance, a patient being treated for anxiety may frequently fill out the Generalized Anxiety Disorder 7 (GAD-7) scale. If the scores show a considerable reduction in symptoms, it indicates that the current treatment is successful. If the scores remain at a high level, the healthcare professional may consider changing the therapy method. As a consequence, psychometrics contributes to clinical psychology research. Researchers can use standardized tools to verify that their findings are valid, reliable and applicable to a wider community. As a consequence, the development and validation of new therapeutic techniques or drugs often rely on psychometric assessments to assess efficacy. (Coulacoglou and Saklofske, 2017) (Furr, 2020)

# 3.2TYPES OF PSYCHOMETRIC ASSESSMENTS

### 3.2.1 PERSONALITY TESTS

Even though face-to-face discussions and interviews help to provide a general idea of a candidate's personality, it can be challenging to predict how they would behave in their day-to-day life, particularly when dealing with the usual pressures of the workplace, for example arguments and deadlines. (Equip Team, 2024) Personality tests are designed to evaluate numerous aspects of an individual's personality, behavior and psychological profile by providing information about a person's mental processes and behaviors in a variety of circumstances. When it comes to teams, every participant contributes a unique combination of skills and characteristics that define their work approach. Comprehending these contrasts is essential for assigning roles that align with each individual's strengths, thereby fostering a harmonious work environment. This approach effectively identifies areas where team members may require additional support or development, cultivating a culture that prioritizes continuous improvement. (Team dynamics, 2024)

There are a variety of formats available for personality tests, such as questionnaires, assessments, rating scales, and computer-based tests. The Big Five personality model, often referred to as the Five Factor Model (FFM), is a framework that has gained widespread acceptance. (Job Assessment Experts, 2024) Although personality tests have the potential to reveal compelling characteristics of a candidate, such as extroversion, friendliness, or altruism, as well as specific patterns of behavior, the results of this form of psychometric testing are not as objective as the

results of aptitude tests or ability tests. (Equip Team, 2024) Also, in contrast with the traditional aptitude tests, personality tests do not have defined correct or incorrect responses. However, the individual has the sole obligation to answer accurately according to their personal preferences. Employers apply job personality assessments to assess candidate aptitude, predict job performance, and improve collaboration within teams. They often use personality assessments with various assessments, including logical reasoning, numerical reasoning, verbal reasoning and situational judgment tests. About 20-32% of hiring managers use online personality assessment tests in their hiring processes. (Job Assessment Experts, 2024)

# 3.2.1.1 BIG FIVE PERSONALITY TEST

The Big Five model is a study result that is all-encompassing, empirical, and data-driven. The five main criteria- openness, conscientiousness, extraversion, agreeableness, and neuroticism (OCEAN) - were identified and defined by several different groups of academics working independently. The initial approach that these researchers followed was to study well-known personality traits. Next, they conducted component analysis on hundreds of different measurements of these traits, including self-report and questionnaire data, peer evaluations, and objective measures derived from experimental settings. The ultimate objective of this research was to identify the factors that contribute to personality. (Looti, 2022)

The Big Five factors and the characteristics that make up each of them may be summed up as follows:

- 1. **Openness**: Having an open mind means having an appreciation for art, emotion, adventure, new ideas, curiosity and a wide range of possible experiences.
- 2. **Conscientiousness**: The trait of conscientiousness is characterized by a disposition to exhibit self-discipline, operate in a responsible manner, and strive for accomplishment; behavior that is planned rather than spontaneous.
- 3. **Extraversion**: Energy, pleasant feelings, excitement, and the desire to seek stimulation in the presence of others are those characteristics that are associated with extraversion.
- 4. **Agreeableness**: Agreeableness refers to one's tendency to be empathetic and cooperative toward others, as opposed to being distrustful and aggressive.
- 5. **Neuroticism**: Being able to feel negative emotions effortlessly, such as anger, anxiety, melancholy or vulnerability, describes the personality trait known as neuroticism. (Looti, 2022) Two distinct but linked aspects are associated with each Big Five personality trait. These

aspects show a level of personality lower than the broad domains but higher than the various facet scales that are also classified as part of the Big Five. Volatility and Withdrawal are associated with Neuroticism, Enthusiasm and Assertiveness are associated with Extraversion, Intellect and Openness are associated with Openness to Experience, Industriousness and Orderliness are associated with Conscientiousness, and Compassion and Politeness are associated with Agreeableness. (Coulacoglou and Saklofske, 2017)

#### 3.2.1.2 MYERS-BRIGGS TYPE INDICATOR

Employers use the Myers-Briggs Type Indicator (MBTI) test to determine whether or not a candidate is a good fit for a position's needs and a company's culture. Like the Big 5 Model, candidates will be asked to answer questions asking them to either agree or disagree with the statement. Particularly, in the Myers-Briggs Type Indicator, which was developed by Isabel Myers and Katherine Briggs, candidates are classified according to one of sixteen different personality types. These personality types are determined by four separate scales. All of these scales are:

- 1. **Introversion vs Extraversion:** Assesses a candidate's energy source, whether it comes from interactions with others (Extraversion) or from self-reflection (Introversion).
- 2. **Thinking vs Feeling:** Assesses how the candidate makes choices based on individual thinking against individual feelings. It may be via the use of reasoning and objective standards (Thinking) or via the use of personal ideals and subjective reflections (Feeling).
- 3. **Intuition vs Sense:** Assesses how a candidate collects knowledge. To achieve this one must compare one's intuition with one's senses, whether it comes through the use of tangible, factual material (Sensing) or thoughts that are more abstract and intellectual (Intuition).
- 4. **Judgement vs Perception:** Evaluates a candidate's interaction with the outside world. Comparing judgment to perception, judging may be accomplished by favoring structure and planned ways, whereas perceiving can be accomplished via flexibility and spontaneous possibilities. (Job Assessment Experts, 2024)

## 3.2.1.3 DISC PERSONALITY TEST

Based on psychologist William Moulton Marston's DISC emotional and behavioral theory in 1928, DISC tests serve as behavioral self-assessment instruments. In general, self-assessment tools are

developed for application in personnel management within organizations. A DISC assessment is a valuable tool for identifying individual workstyle preferences, understanding interpersonal interactions, and providing insights into work habits. For that reason, organizations frequently use the DISC assessment for a range of strategic initiatives, encompassing team building, leadership development, communication training and conflict resolution. While it offers significant insights into individual and team dynamics, it is crucial to approach the results with concern and keep away from oversimplifying the complexities of human behavior. (Christy, 2018)

DISC model focuses on enhancing job performance by classifying individuals into four distinct personality traits: dominance, inducement, submission and compliance as follows:

- 1. **Dominance**: The application of force to overcome opposition in the environment.
- 2. **Inducement**: The use of charm in order to overcome challenges.
- 3. **Submission**: The process of voluntarily and warmly accepting the obligation to fulfill a request.
- 4. **Compliance**: The process of fearfully adjusting oneself to a higher power or authority. (Christy, 2018)

#### 3.2.2 COGNITIVE ABILITY TESTS

An individual's mental abilities can be evaluated via the use of a cognitive ability test, also known as an aptitude test. The assessment might be a test that targets a single cognitive capacity such as numeracy. Alternatively, it could be of a more broad type, in which case there will probably be sections where they have split down the different cognitive skills into separate tests. As a consequence, a range of questions that are distinct from one another will not be grouped together. Cognitive ability tests are commonly used in the recruiting process to quickly assess a candidate's mental capacity and provide the employer with the opportunity to have a better understanding of the degree of intelligence possessed by the applicants who are applying for a job. (Ones *et al.*, 2017) (Nikki Dale, 2023)

There are a wide variety of skills that may be evaluated via the use of cognitive ability tests, such as: numerical and verbal reasoning, critical thinking, perception, situational judgment, learning agility and logical reasoning. Some of the most popular aptitude tests commonly used in recruitment, selection and promotion processes in workplace environments are as follows:

• Wonderlic Personnel Test (WPT): In the business world, it is one of the most common tests of cognitive ability used to hire people for entry-level to management jobs, especially in

- finance, sales and technology.
- Criteria Cognitive Aptitude Test (CCAT): It is used before recruiting employees for mid- to high-level positions which require quick thinking and the ability to adjust in new situations.
- Revelian Cognitive Ability Tests (RCAT): It is used in recruitment processes, particularly in technical, managerial and sales positions that require lots of analytical thinking.
- Thomas International GIA (General Intelligence Assessment): It focuses on measuring cognitive processing speed and learning ability and is used for employee development, succession planning and recruitment.
- Hogan Business Reasoning Inventory (HBRI): It is used for managerial and executive roles
  where critical thinking and decision-making are key job requirements.
- Predictive Index Cognitive Assessment (PI): It is commonly used to assess candidates in fast-paced, dynamic work environments. (Ones et al., 2017) (Nikki Dale, 2023)

## 3.2.3 EMOTIONAL INTELLIGENCE TESTS

Emotional intelligence assessments are another category of psychometric evaluations used in recruitment in order to assess a candidate's emotional intelligence, including the capacity to identify, comprehend, and respond to emotions appropriately as well as navigate interpersonal dynamics, and address emotional issues. As a result, they may evaluate specific skills and attributes in domains such as self-awareness, emotional control, empathy, conflict resolution and interactions with others. Common forms include self-report surveys and performance-based assessments. Recruiters use emotional intelligence assessments to evaluate a candidate's response to interpersonal disputes, flexibility and resilience, as well as their general efficacy in a collaborative team setting. EI assessments are also used in personal development, leadership training and counseling to enhance emotional awareness, communication skills and relationship management, providing insights into emotional strengths and opportunities for improvement. (Equip Team, 2024)

In the course of the last three decades, a variety of strategies for the conceptualization of emotional intelligence have surfaced, which may mostly be summed up in three models: ability, trait and combination. The development of measuring instruments has been impacted by these concepts. (O'Connor *et al.*, 2019)

# 3.2.3.1 ABILITY-BASED TESTS

Tools that are based on the abilities of an individual demonstrate that they are able to comprehend feelings and how they function. Tests of this type require participants to solve problems that are associated with emotions and that include responses that are considered right or wrong. These instruments are meant to evaluate maximum capability, and, unlike trait tests, they are not intended to predict normal behavior. Ability and emotional intelligence measures are often used in circumstances requiring a solid theoretical grasp of feelings. (O'Connor *et al.*, 2019)

According to the ability model that Mayer and Salovey developed (Mayer–Salovey–Caruso Emotional Intelligence Test, MSCEIT), EI is identified as an aspect of intrinsic intelligence composed of several skills that have an impact on how individuals comprehend and control their own emotions as well as those of others. These abilities for processing emotions include the following: 1) the ability to perceive, evaluate, and express emotions, 2) the ability to facilitate thinking via emotional expression, 3) the ability to comprehend and analyze emotions; and 4) the ability to regulate emotions through reflective thought. Following this conception, the measurements were developed in the form of performance tests. (O'Connor *et al.*, 2019)

The Trait Meta-Mood measure (TMMS) is the first self-report measure to examine people's perceptions of their emotional capacities. Attention to feelings, emotional clarity and emotional restoration are measured. It has strong reliability and convergent validity with many instruments while the 24-item version is extensively used and verified in many countries. The Schutte Self-Report Emotional Intelligence (SSRI) test was created three years later. This questionnaire adopts a five-point Likert scale and consists of a single component subdivided into three categories: evaluation and expression of emotions in both oneself and others, management of emotions in oneself and others, and application of emotions in problem-solving. It has negative correlations with tests assessing alexithymia, depression, and impulsivity, hence affirming its convergent validity. A modified and shorter version exists, and it has been translated into various other languages. (O'Connor *et al.*, 2019)

The scholars who invented and theorized EI also created the Multifactor Emotional Intelligence Scale (MEIS). MEIS is a 12-task, 402-item scale that has been translated into several different languages. However, its length and certain tasks' lack of internal consistency are significant disadvantages. The Mayer–Salovey–Caruso Emotional Intelligence Test was developed years later, using as a starting point the items developed for the MEIS. This assessment consists of eight

activities on a five-point Likert scale and multiple answer items with right and incorrect alternatives. Two tasks evaluate each of the four dimensions. An updated version by the same authors and a young population-validated version is available, translated into numerous languages. As the MSCEIT emotional perception scale doesn't show an association with other emotional perception tests, its convergent validity gets into doubt. (O'Connor *et al.*, 2019)

#### 3.2.3.2 TRAIT-BASED TESTS

Instruments that are based on traits are usually made up of self-reported measures and are frequently designed as scales, which do not have correct or incorrect answers; rather, the individual responds by selecting an option that is more or less related to their behavior. They have the potential to measure characteristic behavior, and as a result, they possess a tendency to produce an accurate prediction of real behaviors in a variety of settings. Because trait EI is an excellent predictor of successful coping methods while confronting daily stresses, both in adults and children, these measures are often utilized in circumstances that are defined by stressors, such as educational and work contexts. (O'Connor *et al.*, 2019)

The Trait Emotional Intelligence Questionnaire (TEIQue) serves as the main tool for the trait-based approach. It is extensively used in various countries while including a concise version, a 360-degree version, a variant for children, and another for teenagers. It is translated into various languages and has substantial relationships with the Big Five Personality traits. Subsequently, the authors created the Rotterdam Emotional Intelligence Scale (REIS), which represents a self-report tool within this area, developed in Dutch. It demonstrates relationships with TEIQue, and its validity criteria has been evaluated. (O'Connor *et al.*, 2019)

# 3.2.3.3 TESTS BASED ON THE MIXED MODEL

In many cases, questionnaires that are based on the EI mixed conceptualization assess a mixture of personality characteristics, social skills and competencies via the use of a self-reported modality. Several assessments often include 360-degree kinds of evaluation as well. Because they are often meant to anticipate and enhance job performance, while also concentrating frequently on emotional abilities that are typically associated with professional success, they usually have applications in workplace settings. Even though there are plenty of methods to conceptualize emotional intelligence, there are certain conceptual similarities that are shared by the majority of instruments. These commonalities include emotional perception, emotional regulation and adaptive

use of emotions as well as the fact that they are hierarchical. (O'Connor et al., 2019)

The mixed emotional intelligence model mainly includes the Bar-On model and the Goleman model. The first instrument of this concept is the Emotional Quotient Inventory (EQ-i). The definition of EI as a hybrid concept combining ability and personality feature was initially provided by its originator. This is a self-reported assessment of behavior that estimates emotional and social intelligence. Their items consist of concise sentences evaluated using a five-point Likert scale. The completion time is around 30 minutes, prompting the creation of shorter versions, a 360-degree version, and a youth-oriented edition. It has been translated into almost 30 languages and its construct validity has been assessed by correlations with other measures. (O'Connor *et al.*, 2019)

The Emotional Competence Inventory 2.0 (ECI 2.0), usually referred to as ESCI, is a commonly used tool. It was created in the USA by one of the creators who formulated the mixed model of emotional intelligence. It was developed as a 360-degree assessment to evaluate the emotional skills of individuals as well as organizations. It is available in a version for university students and has been translated into several additional languages. The Emotional Intelligence Questionnaire (EIQ) is another test developed to assess emotional intelligence in working environments. Subsequently, the Emotional Intelligence Inventory was created in India. It was also intended to assess emotional intelligence using a hybrid framework in the workplace. It comprises 10 dimensions, and it exhibits relationships with many relevant measures, as well as with the number of promotions achieved and job success. (O'Connor *et al.*, 2019)

The Emotional Intelligence Appraisal (EIA) is a collection of questionnaires that assesses emotional intelligence in the workplace based on the four primary components of the Goleman model. Their items have undergone professional evaluation. It comprises three variants: an online self-assessment, an online multi-rater evaluation, and a version with anonymous assessments from several individuals to get a collective EI score for the whole team. The Emotional Intelligence Scale (EIS) is an additional instrument derived from the Goleman model. It has three dimensions and the items' content has been verified by professional assessments. (O'Connor *et al.*, 2019)

# 3.3 PSYCHOMETRIC ASSESSMENTS IN TEAMS

Psychometric assessments have emerged as a significant tool in modern business administration, particularly for team development, role assignment and cooperation improvement. This is due to the fact that, by assessing personality traits, cognitive ability and work preferences, they provide objective information about an individual's strengths, weaknesses and work style. Companies may

use this data to make more informed choices about building balanced teams, assign individuals to roles that match their skills, and cultivate a more collaborative working environment. Furthermore, this approach can be especially helpful in managing organizational change, as various individuals may react in different ways to new strategies or cultural shifts. (Kusuma and Sopiah, 2024) (Liang, Shih and Chiang, 2015)

When forming teams, psychometric assessments help identify and balance a wide range of abilities and personalities, as effective teams often include a combination of creativity, critical thinking, leadership and interpersonal skills. Thus, organizations can improve the knowledge about their employees' personalities and actions as well as to form teams that combine complementary abilities, by leveraging generated data by using tools like the Myers-Briggs Type Indicator (MBTI) or the Big Five Personality traits assessment. For instance, a team could consist of a detail-oriented person, a creative thinker, plus one with excellent communication abilities. These complementary profiles will improve overall team effectiveness by allowing members to take advantage of one another's strengths while compensating for any weaknesses. (Psico-smart Editorial Team, 2024) (Liang, Shih and Chiang, 2015)

Beyond team formation, psychometric assessments can also help detect possible sources of conflict before they occur. As different personality types approach tasks, problem-solving and communication in unique ways, by understanding these preferences managers are able to predict and address potential challenges. Knowing that one team member enjoys direct communication while another is more thoughtful and cautious enables managers to build cultures in which these styles are understood and accommodated, reducing misunderstandings and friction. (Psico-smart Editorial Team, 2024)

Overall, using psychometric assessments offers valuable insights into both individual and group dynamics, allowing companies to establish teams with complementary capabilities, assign responsibilities that correspond with individuals' characteristics and boost collaboration. In particular, the cooperation of team members can be significantly enhanced by understanding different forms of communication, conflict resolution approaches and motivational factors, Companies can use these tools to create a more productive, cohesive and harmonious work environment, which leads to improved performance and satisfaction among staff members. (Liang, Shih and Chiang, 2015)

#### 3.3.1 TEAM ROLE INVENTORIES

Team role inventories are instruments used for assessing and categorizing the roles individuals often adopt within a team, taking into consideration their actions, abilities and preferences. The objective is to identify the distinct contributions of each member to the team dynamics, including leadership, organization, creativity, or support. When teams possess a comprehensive grasp of these responsibilities, they may enhance collaboration, achieve balance in work distribution, and address deficiencies effectively. The team role assessment created by Belbin is a recognized example of a conventional approach for team role inventory. (Driskell *et al.*, 2017)

## 3.3.1.1 BELBIN'S TEAM ROLES TEST

In the 1970s, Dr. Meredith Belbin developed a model that clarifies how individuals contribute to teams in different roles according to their behaviors and strengths. Belbin underlined that teams are most effective when they have a diverse range of functions. While individuals may hold dominant positions, recognizing and embracing multiple roles can significantly enhance overall team performance. (University of Cambridge, 2016)

Belbin's Team Roles Theory defines nine distinct team roles that people naturally embrace while working in groups. These roles are divided into three categories: action-oriented, people-oriented and thought-oriented roles (Figure 7):

#### 1. Action-oriented roles:

- Shaper: A dynamic individual who challenges the team, drives growth, and thrives on conquering barriers.
- Implementer: A practical person who transforms ideas into doable tasks and guarantees their completion.
- Completer-finisher: A detail-oriented person who focuses on the latter phases of activities to ensure quality and thoroughness.

# 2. People-oriented roles:

- Coordinator: A natural leader who establishes clear goals, delegates them strategically, and encourages team participation.
- Team worker: An individual who works cooperatively and diplomatically to keep the team united and solve problems.
- Resource investigator: An outgoing and energetic member who contributes fresh ideas,

contacts, and opportunities.

## 3. Thought-oriented roles:

- Plant: A creative thinker who develops new ideas and handles diligently difficulties.
- Monitor-evaluator: A critical thinker who considers choices and makes logical decisions.
- Specialist: An expert who provides specialized knowledge and abilities in a specific area.
   (University of Cambridge, 2016) (Indeed Editorial Team, 2023)

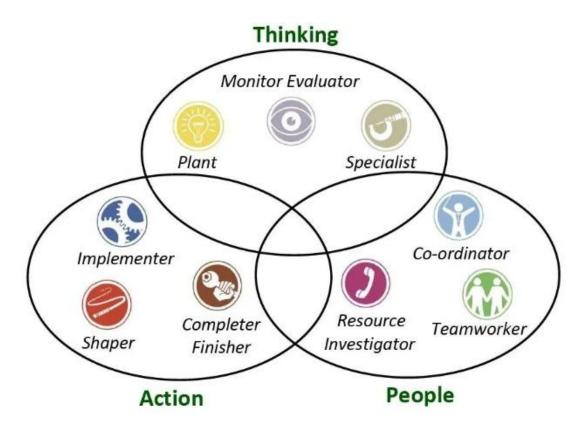


Figure 7: Belbin Team Roles Model. (Baburaj, 2023)

An important fact to consider is that individuals may display various roles to varying degrees. According to Belbin's idea, a well-balanced team should consist of a combination of these positions, which would ensure that the team is capable of performing all of the essential duties and that its members collaborate effectively. (Baburaj, 2023)

# 3.3.1.2 MARGERISON-MCCANN TEAM MANAGEMENT SYSTEMS

As a continuation of Belbin's approach, Margerison and Dick McCann produced in 1986 the socalled Margerison-McCann Team Management Profile, which outlines a comparable concept to that of team roles. However, the design does not include any explicit team responsibilities but rather provides information about a person's work preferences, which may subsequently be used to more effectively distribute relevant goals within a team. (Siemon, Li and Robra-Bissantz, 2020)

The Team Management System operates on the assumption that every team is composed of eight distinct categories of work:

- 1. Advising
- 2. Innovating
- 3. Promoting
- 4. Developing
- 5. Organizing
- 6. Producing
- 7. Inspecting
- 8. Maintaining

The working methods may then be allocated to individuals, bringing together work preferences and generating specific roles that each member of a team would want to take on according to their profile and can fulfill preferentially. This approach allows for the assignment of working methods to individuals.

In addition, Margerison and colleagues developed superordinate categories, which include the explorers, the organizers, the controllers and the counselors. These categories are comprised of eight sectors that represent preferences and behavioral traits, which they also refer to as team responsibilities. The duties that are assigned to members of the team are as follows: the explorer and promoter, the assessor and developer, the thruster and organizer, the concluder and producer, the explorer and promoter, the upholder and maintainer, the advisor and the reporter, and the creator and innovator. There is also a job known as the Linker that is located in the middle of the rotation (Figure 8). (Siemon, Li and Robra-Bissantz, 2020)

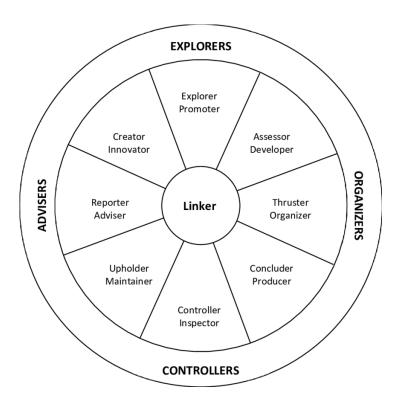


Figure 8: Margerison-McCann Model. (Zamora, 2020)

#### 3.3.1.3 BENNE AND SHEATS' GROUP ROLES

Even if a group of employees are highly talented, there is no guarantee that they will be able to successfully collaborate with one another in every circumstance. However, in order for a team to be successful, it is necessary to strike a balance between the numerous roles along the suitable talents. (Wrench, Punyanunt-Carter and Ward, 2015) A study on the functional tasks performed by team members was published by Benne and Sheats in 1948. These tasks can be divided into three groups, each of which has a total of 27 unique roles. (Siemon, Li and Robra-Bissantz, 2020)

Group task roles consist of twelve different roles that are related to the task that the team is deciding to undertake or has already undertaken. (Siemon, Li and Robra-Bissantz, 2020) The purpose of these roles is to assist and coordinate the efforts of the team in the process of selecting and defining a common problem, as well as in the process of discovering a solution to that problem. They include:

- 1. Initiator-contributor
- 2. Information seeker
- 3. Opinion seeker
- 4. Information giver
- 5. Opinion giver

- 6. Elaborator
- 7. Coordinator
- 8. Orienter
- 9. Evaluator-critic
- 10. Energizer
- 11. Procedural technician
- 12. Recorder. (Wrench, Punyanunt-Carter and Ward, 2015)

The second category of roles identified by Benne and Sheats refers to the seven roles that make up the group development and maintenance responsibilities. These functions primarily contribute to the operation of the team and include:

- 1. Encourager
- 2. Harmonizer
- 3. Compromiser
- 4. Gate-keeper and expediter
- 5. Standard setter or ego
- 6. Group-observer and commentator
- 7. Follower. (Siemon, Li and Robra-Bissantz, 2020)

The individual roles are the third category and they consist of eight different roles:

- 1. Aggressor
- 2. Blocker
- 3. Recognition-seeker
- 4. Self-confessor
- 5. Playboy
- 6. Dominator
- 7. Help-seeker
- 8. Special interest pleader.

These roles focus on individual goals, and despite the fact that they are significantly relevant for group work, they frequently prevent its performance. Furthermore, Benne and Sheats contend that there is no ideal group and hence no perfect composition and that not all functions are significant or required to a group. Instead, their goal was to generate an overview of their identified roles as well as to provide support for the training of team membership roles. This necessitates the identification and analysis of the various member roles that are actually implemented in group

processes. (Siemon, Li and Robra-Bissantz, 2020)

# CHAPTER 4: PSYCHOMETRIC TESTS AND HUMAN FACTORS AS LINCHPIN FOR TEAM FORMATION

# 4.1 STRATEGIES TO ENHANCE TEAM PERFORMANCE

## 4.1.1 PROMOTING CLEAR COMMUNICATION AND TRUST

Clear communication is an essential component of any successful team. It ensures all team members understand their roles, responsibilities and general goals. By encouraging open discussion, team members may readily share ideas, provide feedback, and handle problems. Prioritizing communication clarity improves decision-making and overall team success, by creating strong bonds between its members. Lacking it, teams can become disconnected, and miscommunication can result in errors or delays. (Hadziahmetovic and Salihovic, 2022)

To improve team communication, leaders should focus on the following strategies:

1. Set up open communication channels.

Create an environment where team members feel comfortable expressing thoughts, concerns and comments. Leaders should be personable, and team members should understand that their feedback is valued. This transparency promotes a collaborative spirit in which everyone contributes to the team's success.

2. Use multiple communication technologies.

Since various team members may have different communication preferences, utilizing a variety of technologies like as emails, meetings, messaging platforms and video conferences can satisfy everyone's requirements. This guarantees that information is available and team members remain linked, even if they work remotely or across time zones.

3. Establish clear expectations.

Clearly defining goals, dates and deliverables helps to eliminate confusion and ensures that everyone on the team knows what is expected of them. Frequent updates and feedback sessions allow the assessment of progress while implementing required changes along the way.

4. Active listening.

Effective communication requires not only clear speech but also active listening. Team members should practice listening to one another without interrupting, and leaders should make certain that all voices are heard throughout meetings to reduce misunderstandings and strengthen team bonds. (Hadziahmetovic and Salihovic, 2022) (HR Content HUB, 2023) (Sucato, 2020)

While effective communication is vital, it also needs the support of trust and respect to truly improve team performance. The combination of fostering clear communication, trust and respect results in a healthy work environment in which individuals collaborate well and feel valued. These strategies create a solid foundation for long-term success and better results. (HR Content HUB, 2023) Specifically, trust enables team members to have confidence in one another, while respect makes them feel appreciated. (Malavika Mookherjee Mitra, 2023)

The following tactics can help cultivate trust and respect within a team:

## 1. Leading by example.

Leaders should exemplify the behaviors they wish to see in their team by establishing a trustworthy culture which exhibits honesty, transparency and responsibility. When leaders recognize their mistakes and accept responsibility, their team members are more likely to emulate this behavior. (Sucato, 2020)

#### 2. Promote an inclusion culture.

Ensuring that everyone's perspectives are acknowledged and diversity is valued creates an environment in which team members feel comfortable expressing themselves. This inclusion reduces friction and increases mutual respect among team members. (Kluger and Itzchakov, 2022)

# 3. Encourage collaboration.

Collaboration among team members inherently fosters trust. This is because when fostering teamwork on projects, particularly ones that involve a variety of skills, improves relationships and promotes a sense of purpose. Team-building exercises can also be an effective strategy to strengthen collaboration and trust.

#### 4. Acknowledging and rewarding contributions.

Recognizing each team member's contributions demonstrates respect and creates trust. Regularly recognizing individual and team accomplishments can raise morale and motivate members to keep working toward common goals. (Malavika Mookherjee Mitra, 2023)

# 4.1.2 DEFINITION OF ROLES AND RESPONSIBILITIES

Team performance can be significantly improved by clearly outlining roles and duties for all team members. Whenever team members understand their unique responsibilities and expectations, and how their contributions integrate into the overall goals, collaboration, accountability, and efficiency improve. Listed below are several key ways to improve team effectiveness by clearly defining roles and duties. (Malavika Mookherjee Mitra, 2023)

#### 1. Set clear goals and objectives.

The cornerstone of establishing roles and duties is a clear grasp of the team's overarching objectives. Before assigning duties, it's crucial to define the team's goals. This provides context for why specific responsibilities are required and enables team members to understand the big picture. As soon as everyone acknowledges the objectives, it turns out easier to allocate assignments that match each member's abilities and expertise.

# 2. Use individual strengths and skills.

Identifying each team member's abilities and strengths is key to effective role delineation. Without any doubt, a team makes the most of its members' unique talents by assigning tasks that align with their skill levels. Furthermore, focusing on people's strengths enhances their confidence, which leads to increased participation and greater results.

#### 3. Ensure clarification of roles.

Role clarification is critical to avoiding overlaps and confusion. For that reason, every team member must understand not just their obligations, but also those of their teammates. This prevents the possibility of duplicating efforts or neglecting tasks. Moreover, clear boundaries assist speed operations by ensuring that everyone is aware whom to contact for certain tasks or information, which creates a more organized, interactive, and responsible work atmosphere. (Malavika Mookherjee Mitra, 2023) (Asana, 2024)

#### 4. Document the roles and responsibilities.

In order to eliminate uncertainty, roles and responsibilities must be documented and easily accessible to all team members. Written documents, whether in the form of job descriptions, assignments, or team agreements, ensure that all individuals possess a reference point. Documenting roles also preserves a basis for performance evaluations and helps to resolve any future concerns or misconceptions about responsibilities. (Hilary Corna, 2022)

#### 5. Encourage open communication.

Defining responsibilities is a continuous process that requires ongoing communication. Open communication gives the opportunity to team members to express work-related problems and ask for clarification when needed. For that reason, leaders should encourage regular meetings to ensure everyone understands their role and is on the same page about the team's goals, especially as projects grow and new issues arise. (Kluger and Itzchakov, 2022)

#### 6. Promote teamwork through role complementarity.

While each team member has certain tasks, it's critical to create a collaborative environment in

which positions complement one another while showing how individual tasks contribute to the overall goals. As soon as members realize how their effort benefits others, they become more inclined to collaborate efficiently, share resources, and offer assistance.

## 7. Adapt responsibilities as needed.

Teams are dynamic, thus positions should be adaptable to changing situations. Roles may need to be developed as a result of project scope changes or the requirement to address skill deficiencies. These periodic assessments of roles and duties ensure that they are still relevant and aligned with the team's current objectives. (Malavika Mookherjee Mitra, 2023) (Asana, 2024)

# 4.1.3 PROVIDING SUPPORT AND TRAINING

In order to improve team performance is required a strategic approach that emphasizes both support and training. Providing the necessary resources and cultivating an environment of continual learning is critical for optimizing a team's potential. (Malavika Mookherjee Mitra, 2023) In addition, team members must feel free to share their ideas, challenges and comments. Leaders may help by creating safe venues for conversation, whether through regular meetings or online collaboration tools. This transparency aids in early problem detection, mutual understanding and trust. If team members understand that they can express themselves freely, they are more likely to contribute meaningfully to the team's goals.

Offering personalized training sessions is a vital strategy. Teams are made up of people with various skill levels and needs. Providing tailored learning opportunities—whether through online courses or in-the-workplace training—ensures that each team member develops the skills required to succeed. Furthermore, as sectors change, ongoing training becomes increasingly important. Teams that invest in continual education remain competitive and flexible. (Hilary Corna, 2022) Mentorship programs can also be effective in improving team performance. Pairing inexperienced team members with seasoned professionals facilitates information transfer and skill development. Mentorship promotes personal development and enhances team relations by increasing collaboration and leadership within the team. (Virtuoso, 2024)

In addition to mentorship, consistent feedback and performance reviews are essential. Constructive criticism enables team members to realize their abilities and potential for progress. Performance reviews should be conducted regularly, with an emphasis on both individual and team progress. When recognizing accomplishments and correcting flaws in a short time it keeps everyone focused and motivated. This feedback loop promotes ongoing progress and aligns with team goals.

Supporting team well-being is just as vital. High levels of anxiety can diminish productivity and cause burnout. Leaders should promote work-life balance by providing flexibility where possible and suggesting regular breaks. (Virtuoso, 2024) (Jian *et al.*, 2021)

## 4.1.4 PROMOTING WORK-LIFE BALANCE

Promoting a healthy work-life balance is a critical strategy for enhancing team performance, as it directly affects employee satisfaction, productivity and overall well-being. Through the development of an environment that encourages personal leisure as well as professional responsibilities, organizations have the potential to create a highly effective and highly motivated team. (Luthans, Luthans and Luthans, 2021)

Firstly, offering a flexible working schedule or the option to work remotely helps people control their personal and professional lives more successfully while reducing stress, increasing job happiness, and eventually leading to better focus and performance. Flexibility can take many forms, including reduced workweeks, customizable start and stop times, and remote work choices. Moreover, employees may better manage their time when their roles, responsibilities and objectives are clearly defined. Managers can avoid unneeded stress and overtime by offering clarity, allowing employees to focus on their work during the day and enjoy their leisure time afterward. (Luthans, Luthans and Luthans, 2021)

Regular breaks and time off are essential for avoiding burnout. Encouraging staff to schedule vacations or brief breaks during the day increases creativity and vitality. It is important to ensure that team members feel comfortable spending their vacation time without worry of falling behind in order to preserve long-term productivity. Finally, offering wellness programs like gym memberships, mental health support or meditation sessions encourages employees to put their health first. A healthy team is more productive, active and capable of dealing with obstacles successfully. (Levi and Askay, 2020) (Rabia Asad, 2024)

# 4.2HOW PSYCHOMETRIC TESTING CONTRIBUTES TO TEAM DYNAMICS

Building a unified, high-performing team is more challenging than it may appears. Even with proficient and motivated individuals who get satisfaction from their jobs, harmonizing diverse styles and personalities may be challenging, requiring genuine intention and effort to achieve success. Psychometric tests may significantly enhance team growth by providing essential insights into

individual personalities and behaviors, including personalized evaluations of members' work styles, strengths, and possible areas for improvement. As a result, assessments can clarify the communication, collaboration, and operational styles of each member, therefore providing the essential component that completes the team's overall perception. (Phillippa Turner, 2023)

Effective communication is fundamental to any team's success. It is beyond mere information transmission while also involves comprehension, empathy, and the alignment of varied viewpoints toward a shared goal. Individuals inherently prefer certain communication styles, and psychometric assessments may provide insight for leaders and their teams to comprehend the distinct preferences and inclinations of each person. Some people may favor direct, aggressive communication, whilst others may excel in a more sensitive and supportive environment. Assessments can additionally promote the identification of possible misunderstandings prior to their occurrence. An outspoken individual may comprehend the influence of their attitude on a conflict-averse counterpart, for example, whilst an introverted person recognizes how to effectively communicate with aggressive colleagues. Having this knowledge, teams can create communication techniques that accommodate diverse types, fostering an atmosphere in which every member feels acknowledged, comprehended and esteemed. They may also acquire the ability to present concepts in manners that resonate most effectively with their coworkers. This not only reduces misconceptions but also fosters a culture of trust and openness, establishing the groundwork for a high-performing team. (Phillippa Turner, 2023)

Team cohesion is the binding force that unites people, driving them towards common goals as it is important for fostering an overall feeling of belonging, partnership and mutual support. The feeling of cohesiveness within a team may be substantially improved when members identify their personalities, characteristics and preferences, as well as their interconnections. Assessments can help reveal these distinct characteristics that each member contributes to the team. A cohesive team comprises individuals who acknowledge and value the interconnected nature of their jobs, while psychometric evaluations illuminate the potential for cooperation and the interaction of strengths among the team. Psychometric evaluations provide insights into personal motivations and communication patterns, facilitating an environment of mutual respect and trust while developing a culture of equilibrium and shared responsibility. This fosters a safe setting for team members to express their thoughts, request support, and acknowledge one another's achievements. (Phillippa Turner, 2023) (Jay Kiew, 2024)

Psychometric testing can effectively encourage the potential of each of the team members,

hence enhancing performance and productivity. Assessments may initially provide a thorough overview of each individual's abilities, talents and work style and teams may use this information to plan out roles and responsibilities so that people are placed in positions that best suit their skills and allow them to contribute significantly. (Jay Kiew, 2024) Assessments can identify existing competencies and highlight areas for future enhancement, so giving a strategic framework for establishing a balanced team composition, given that high-performing teams are composed of individuals who enhance each other's strengths and minimize potential weaknesses. These strategies facilitate ongoing development and enhanced performance via focused training, mentoring, or introduction to new challenges. (Phillippa Turner, 2023)

## 4.3 CHALLENGES AND LIMITATIONS

In the environment of teams, relying solely on psychometric tests opens the door to several possible limitations. Even though these tools are designed to provide significant insights into the personalities, behaviors, or cognitive abilities of individuals, they should not be used in isolation. The process of determining whether or not a person is suitable for a position should concentrate on gaining a comprehensive knowledge of the individual in question, as well as their potential. Although psychometric testing can offer more information about certain aspects of a person, it is not possible to evaluate a candidate in every aspect using this method.

A major challenge to the validity of psychometric tests is the lack of contextual information. Psychometric tests provide limited insights since an individual's responses are influenced by their environment and emotional state at the time of assessment. As a result, assessments evaluate much less information for a candidate, failing to include every aspect of an individual's abilities, including their actual performance and potential in the workplace. Crucial for understanding an individual, like motivation, experience, and interpersonal skills, are not adequately represented in test outcomes. A survey by the Society for Industrial and Organizational Psychology (SIOP) indicates that assessments generally account for just 10% to 20% of the variation in work performance, hence offering limited information about a candidate's potential. (Bianca Yorke-Davies, 2023)

As mentioned above, psychometric testing can be affected by many factors beyond job performance. Cultural, social and educational characteristics can cause unintentional bias, which in turn can lead to discrimination or a lack of diversity in the workplace. Culture in particular can profoundly influence a person's personality, beliefs and behaviors, thereby significantly influencing their responses to psychometric evaluations. For instance, as some cultures define mental health and

well-being as different concepts, this results in different responses to inquiries on emotional and psychological conditions. Likewise, some cultures emphasize collectivity rather than individuality. As a result, depending on which culture each candidate embraces, their answers regarding personal goals or ambitions are affected. Therefore, HR teams must possess knowledge of various cultural values, and beliefs. This entails identifying the possible biases and preconceptions that may enter the evaluation process and implementing measures to minimize them. (Bianca Yorke-Davies, 2023) (Ammar, 2023)

Moreover, in order to strengthen positive relations between employers and candidates, the latter should be informed in advance that the psychometric test is an integral element of the recruitment process or joining a team, together with the intended objective. (Bianca Yorke-Davies, 2023) They must also receive clear explanations about the use of the results and the safeguards in place to protect their privacy in order to build confidence in the early stages of assessment and guarantee that employers follow ethical methods. (Ammar, 2023) Unfortunately, this practice is rarely followed, as evidenced by a study conducted by the Institute of Psychometric Coaching, which revealed that 67% of job candidates were not given adequate information about the purpose and use of psychometric tests across the evaluation process. (Bianca Yorke-Davies, 2023)

# **CHAPTER 5: QUESTIONNAIRE**

## 5.1 DESCRIPTION AND PURPOSE

The "Human Factor and Team Psychometrics" questionnaire (Appendix) is intended to evaluate team dynamics and individual member performance, specifically emphasizing on how human factors influence teamwork and total team success. The survey captures a variety of dimensions, including demographic characteristics, individual personality traits, team dynamics and perceptions of team performance. It was answered by 40 individuals of different ages and genders.

The main objective of this questionnaire is to provide insights into the interplay between individual traits, team dynamics and perceptions of performance interact to influence team effectiveness in order to offer a thorough analysis of individual and collective factors that influence team performance and success. The results may enable companies to discern strengths and weaknesses within teams, facilitating the implementation of targeted enhancements to increase collaboration and performance.

Specifically, by category of questions, the questionnaire aims the following:

- 1. Demographics: Collect background information on participants to analyze how variables such as age, gender, role, and experience affect team dynamics.
- Individual traits: Assess characteristics such as adaptability, communication skills, and stress resilience, which influence team efficacy.
- 3. Team dynamics: Evaluate individual perceptions of team functionality, emphasizing communication, collaboration, conflict resolution, trust and the overall team atmosphere.
- 4. Perceptions of team performance: Analyze the opinions of participants on their team's overall effectiveness and the factors that contribute to success or prevent progress.

## 5.2 DEMOGRAPHICS

During the first section, "Demographics," information is collected about the respondents' ages, genders, roles on the team, and years of experience. This data contributes to the establishment of a comprehensive picture of the backgrounds of the participants, so guaranteeing that any patterns or trends in replies may be examined appropriately within the context of these variables. Age groups, gender identities, and jobs such as Team Leader, Team Member, and Support Staff are all addressed, along with different levels of experience, ranging from less than a year to seven or more years in

their current role.

According to the data collected, the largest percentage of 75% of participants belongs to the age group of 21-30 years, while a measurable percentage of 12.5% concerns the age group of 31-40 years (Figure 9). Additionally, 65% of the participants are women, while 32.5% are men (Figure 10).



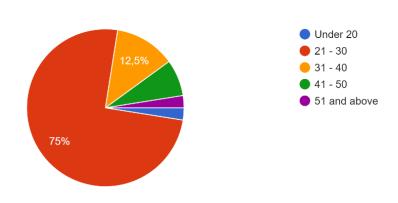


Figure 9: Chart for participants' age group

### **GENDER**

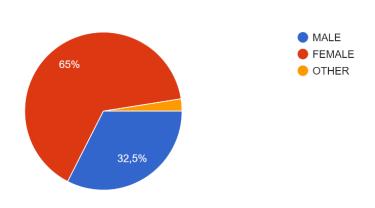


Figure 10: Chart for participants' gender

Regarding the role that participants have in the team, 77.5% are team members and 15% are team leaders. Support stuff constitutes only 7.5% of the participants (Figure 11). The years of experience of the participants in the current role vary. Almost half, and specifically 45% have 1-3 years of experience, 25% 7 years and above, and 22.5% less than a year (Figure 12).

#### **ROLE IN TEAM**

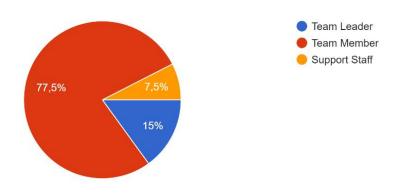


Figure 11: Chart for participants' role in team

#### YEARS OF EXPERIENCE IN CURRENT ROLE

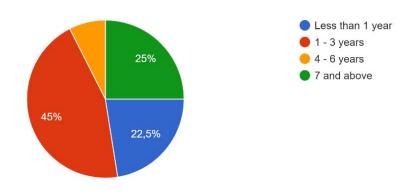


Figure 12: Chart for participants' years of experience in current role

## 5.3 INDIVIDUAL TRAITS

In the next section, "Individual Traits," participants are asked to make a self-evaluation of the essential personality traits that are involved in effective teamwork. The participants are prompted to rate their personal preferences about working individually or in a team setting, as well as their flexibility, communication skills and ability to perform successfully under pressure. This enables a more in-depth understanding of the personal attributes that each member of the team offers to the group dynamic.

According to the results, the overwhelming majority of participants responded positively to the statements "I am adaptable to changing situations" and "I am an effective communicator". More

specifically, more than half of the participants answered that they agreed (55%) or strongly agreed (20%) with the first statement, while only 25% disagreed or were neutral (Figure 13). Regarding the second statement, 77.5% of the participants agreed (50%) or strongly agreed (27,5%) while only 22.5% maintained a neutral position (Figure 14).

I am adaptable to changing situations.

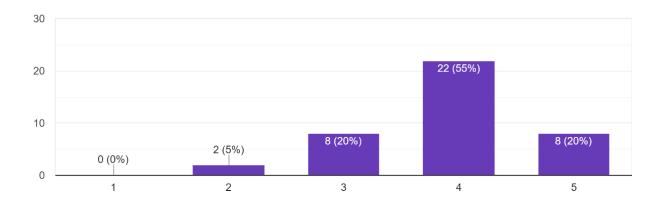


Figure 13: Chart for the answers in statement "I am adaptable to changing situations"

I am an effective communicator.

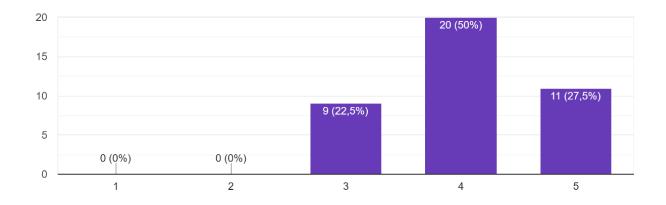


Figure 14: Chart for the answers in statement "I am an effective communicator"

Similar results are observed in the responses to the statement "I thrive under pressure", where the majority of participants agree (52.5%) or strongly agree (15%). However, a fairly significant percentage of 27.5% of unsure answers is observed, while a corresponding percentage of 2.5% of participants disagree or strongly disagree (Figure 15).

I thrive under pressure.

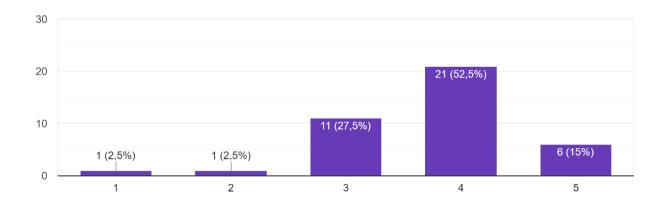


Figure 15: Chart for the answers in statement "I thrive under pressure"

Finally, the results in the statement "I prefer to work independently rather than in a team" are of particular interest. Although the majority of the participants are members or leaders of a team, only 35% agree that they prefer to work in a group rather than independently. 50% of the participants answered neutrally, while 15% declared that they preferred to work independently (Figure 16).

I prefer to work independently rather than in a team.

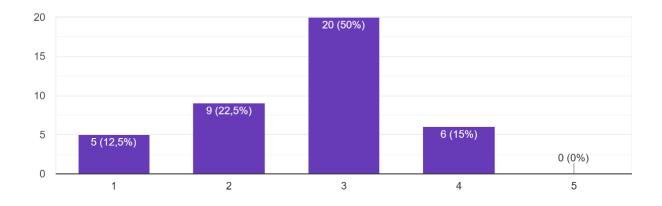


Figure 16: Chart for the answers in statement "I prefer to work independently rather than in a team"

# 5.4 TEAM DYNAMICS

The 'Team Dynamics' section focuses on the atmosphere within the team, looking at aspects such

as trust, communication, cooperation and conflict resolution. Additionally, this part explores the frequency with which feedback is provided within the team, revealing insight into the internal flow of information as well as the interpersonal relationships between team members.

Initially, in the question "How would you describe the atmosphere in your team?" the answers vary considerably. Specifically, 42.5% of the participants consider the atmosphere of the group of which they are a member very positive and 30% somewhat positive. However, there is also a rather large percentage of 27.5% that gives a neutral answer (Figure 17).

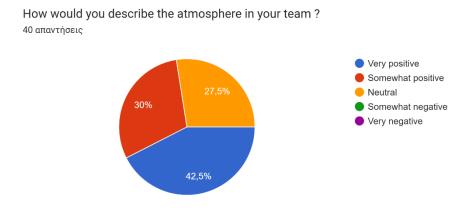


Figure 17: Chart for the answers in question "How would you describe the atmosphere in your team?"

Examining individually the responses regarding communication, collaboration among tasks, conflict resolutions and trust among team members, in the first two cases encouraging evidence is presented. Specifically, regarding communication, 70% of the participants support that it is good (60%) or even excellent (10%), while only 30% responded neutrally (Figure 18). In addition, the responses regarding collaboration in tasks are mostly positive, since 72.5% answered very well (60%) or excellent (12.5%), 25% answered neutral, while only 2, 5% answered negatively (Figure 19).

Communication among team members. ( 1 = Very Poor, 5 = Excellent ) 40 απαντήσεις

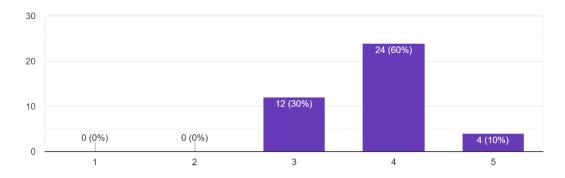


Figure 18: Chart for the answers in question "Communication among team members"

Collaboration on tasks. (1 = Very Poor, 5 = Excellent) 40 απαντήσεις

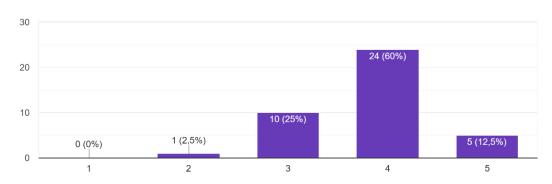


Figure 19: Chart for the answers in question "Collaboration on tasks"

The data regarding conflict resolution and trust among team members are also positive, as in the first question 65% of the participants answered positively, 27.5% neutrally and only 7.5% negatively (Figure 20), while in the second question 70% answered positively, 25% neutrally and only 5% negatively (Figure 21).

Conflict resolution. (1 = Very Poor, 5 = Excellent) 40 απαντήσεις

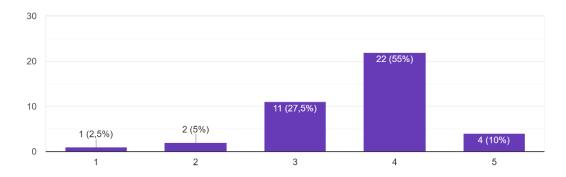


Figure 20: Chart for the answers in question "Conflict resolution"

Trust among team members. (1 = Very Poor, 5 = Excellent) 40 απαντήσεις

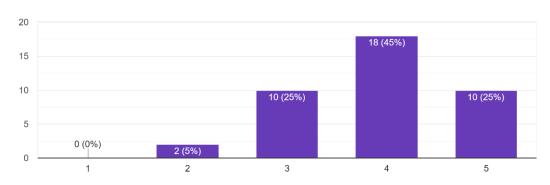


Figure 21: Chart for the answers in question "Trust among team members"

However, the answers to the question "How often do team members provide feedback to one another?" present a different picture. Only 37.5% answered frequently and 17.5% very frequently, while a fairly large percentage of 35% answered occasionally (Figure 22).

How often do team members provide feedback to one another? 40 απαντήσεις

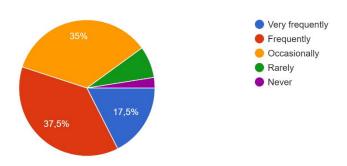


Figure 22: Chart for the answers in question "How often do team members provide feedback to one another?"

## 5.5 PERCEPTIONS OF TEAM PERFORMANCE

The last section, "Perceptions of team performance," investigates how respondents view the overall performance of their team, as well as the elements that contribute to or impede success, such as leadership, communication, or external pressures.

In the first question, the participants are asked to rate the overall performance of their team. According to the responses recorded, 61.5% consider their team's performance positive, while there is also a percentage of 17.9% who consider it excellent. It is also worth mentioning that 20.5% gave a neutral answer (Figure 23).

Rate the overall performance of your team. (1 = Very Poor, 5 = Excellent)

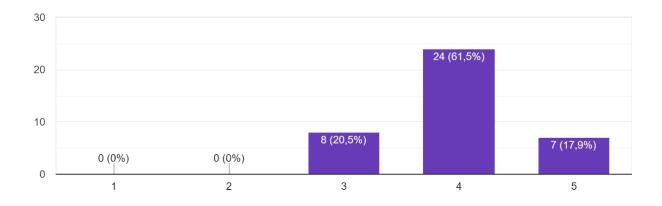


Figure 23: Chart for the answers in question "Rate the overall performance of your team"

Finally, a deeper understanding of the factors that influence the success of a team is attempted.

First, in the question "What factors do you believe contribute to your team's success?" the most popular answers given are: effective communication (32.5%), team connection (25%) and clear goals and objectives (20%). Individual skills and competencies were considered an important factor for the team's success by only 15% of the participants, while strong leadership collected an even smaller percentage (Figure 24). Moreover, in the question "In your opinion, what are the main challenges your team faces?" the most popular answer with a significantly high percentage of 62.5% was external pressures (e.g., deadlines, resources). They are followed by: role ambiguity with a percentage of 12.5%, poor communication with 10% and finally lack of trust and conflicts among team members (Figure 25).

What factors do you believe contribute to your team's success?

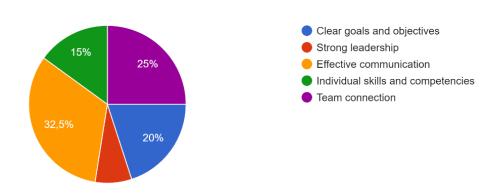


Figure 24: Chart for the answers in question "What factors do you believe contribute to your team's success?"

In your opinion, what are the main challenges your team faces?

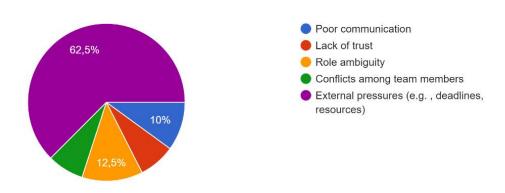


Figure 25: Chart for the answers in question "In your opinion, what are the main challenges your team faces?"

#### **CONCLUSION**

In conclusion, this thesis aims to provide a deeper understanding of how human factors can shape functionality, cohesion and overall performance in team settings, through a comprehensive review of the literature.

One of the key findings is the significant impact of individual differences on team dynamics. The implementation of psychometric assessments, which evaluate diverse aspects of personality, cognitive abilities, emotional intelligence and motivation, provides valuable insights into the contribution of each member to overall team performance. In particular, the research highlights the importance of diversity in team composition. Diverse teams, characterized by a range of skills, experiences and perspectives, are more likely to generate innovative solutions and adapt to changing situations. However, the effectiveness of diverse teams depends on the presence of psychological safety and inclusive leadership, which allow team members to express their ideas and concerns without fear of judgment or retaliation.

Furthermore, when it comes to high-pressure environments, those with greater EI are better able to manage conflicts, navigate the social complexity of teamwork, and maintain a positive team atmosphere. Therefore, companies that emphasize the cultivation of emotional intelligence in their workforce are likely to have stronger, more adaptive teams. As a result, using psychometric tools for team diagnostics, in addition to individual assessment, enables leaders to identify potential areas for improvement while ensuring that each team member is maximizing their contribution.

There is no doubt that the contribution of psychometric tools is valuable, but they should be used as part of a broader strategy that includes continuous observation, feedback and development. This study highlights the challenges associated with team psychometrics, especially the risk of overreliance on assessments and the tendency to simplify complex human behaviors. Teams are dynamic entities, and their effectiveness can change over time as members grow, relationships evolve, and external conditions shift. Therefore, the application of psychometrics must be done thoughtfully and holistically, considering the complexity of human behavior and the evolving nature of teams. Psychometrics evaluations must be a starting point for continuous team development rather than a definitive solution.

Summarizing, the integration of the human factor and team psychometrics provides a powerful approach to enhancing team performance in organizations which holds great opportunities for enhancing both individual well-being and organizational success in a world that is becoming

more and more complex.

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### **APPENDIX**

## **QUESTIONNAIRE**

### "HUMAN FACTOR AND TEAM PSYCHOMETRICS":

 $\frac{https://docs.google.com/forms/d/e/1FAIpQLSdVDwYEtFw0q6KIo-YwR002PJ7nYf0sHYGrDl3jZ-BEudxkHQ/viewform$ 

## **DEMOGRAPHICS**

#### **AGE**

- o Under 20
- 0 21-30
- $\circ$  31 40
- $\circ$  41 50
- o 51 and above

#### **GENDER**

- o Male
- o Female
- o Other

### **ROLE IN TEAM**

- o Team Leader
- o Team Member
- o Support Staff

## YEARS OF EXPERIENCE IN CURRENT ROLE

- o Less than 1 year
- $\circ$  1 3 years
- $\circ$  4 6 years
- o 7 and above

## **INDIVIDUAL TRAITS**

Rate your level of agreement with the following statements (1 = Strongly Disagree, 5 = Strongly Agree)

I am adaptable to changing situation

1 2 3 4 5

I am an effective communicator

## **TEAM DYNAMICS**

How would you describe the atmosphere in your team?

- o Very positive
- Somewhat positive
- o Neutral
- o Somewhat negative
- o Very negative

Communication among team members

(1 = Very Poor, 5 = Excellent)

1 2 3 4 5 Collaboration among tasks 1 2 3 4 5 Conflict resolutions 2 1 3 4 5 Trust among team members 1 2 3 4 5

How often do team members provide feedback to one another?

- Very frequently
- o Frequently
- Occasionally
- o Rarely
- o Never

## PERCEPTIONS OF TEAM PERFORMANCE

Rate the overall performance of your team.

(1 = Very Poor, 5 = Excellent)

1 2 3 4 5

What factors do you believe contribute to your team's success?

- Clear goals and objectives
- o Strong leadership
- o Effective communication
- o Individual skills and competencies
- o Team connection

In your opinion, what are the main challenges your team faces?

- o Poor communication
- Lack of trust
- o Role ambiguity
- o Conflicts among team members
- o External pressures (e.g., deadlines, resources)